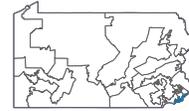


2019 Small Business Profile

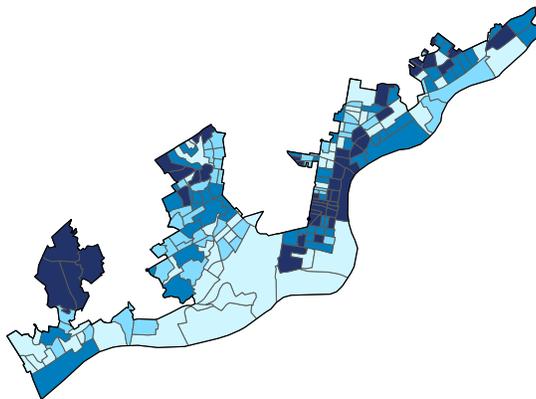
Pennsylvania Congressional District 1



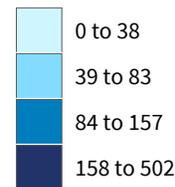
11,355 Small Employer Businesses
94.0% of Employer Businesses

122,792 Small Business Employees
42.1% of Employees

\$5.3 billion Small Business Payroll
36.8% of Payroll



Number of Self-Employed
(Census Bureau ACS, 2017)



District Total: 19,992

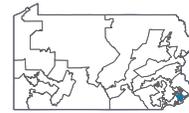
Employer Businesses, Employment, and Payroll by Industry (Census Bureau SUSB, 2016)

Industry (Ranked by Small Employer Businesses)	Employer Businesses		Employment		Payroll (\$1,000)	
	Small	%	Small	%	Small	%
Retail Trade	1,795	91.7	10,802	38.8	325,970	44.2
Accommodation and Food Services	1,762	96.9	19,999	62.2	377,795	53.8
Other Services (except Public Administration)	1,582	98.2	11,296	82.9	376,718	89.7
Health Care and Social Assistance	1,211	93.4	20,914	38.1	836,534	28.9
Professional, Scientific, and Technical Services	1,096	95.5	9,485	81.1	717,872	81.4
Construction	806	98.8	6,925	72.7	472,068	66.4
Wholesale Trade	618	89.8	7,655	72.3	466,147	74.3
Manufacturing	491	95.3	7,809	56.9	427,629	47.9
Administrative, Support, and Waste Management	467	89.0	6,964	47.1	247,872	52.1
Real Estate and Rental and Leasing	400	90.7	3,106	58.0	143,430	53.7
Transportation and Warehousing	305	80.3	4,845	20.6	203,615	15.7
Finance and Insurance	293	85.7	2,432	18.0	157,014	12.5
Educational Services	199	92.1	5,252	20.3	211,572	16.6
Arts, Entertainment, and Recreation	194	92.8	2,882	14.4	167,405	17.1
Information	132	80.0	1,595	30.8	101,241	27.8
Management of Companies and Enterprises	30	50.0	779	8.9	61,381	11.1
Industries not classified	27	100.0	21	100.0	904	100.0
Utilities	3	60.0	-	-	-	-
District Total	11,355	94.0	122,792	42.1	5,296,245	36.8

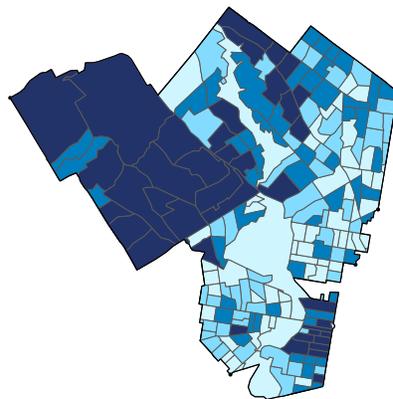
This small business profile incorporates statistics on self-employment and small employer businesses from the 2017 American Community Survey (ACS) and the 2016 Statistics of US Businesses (SUSB), respectively. Small businesses are defined for this profile as firms employing fewer than 500 employees. District lines reflect the 115th Congress. For more information, please visit <http://advocacy.sba.gov>.

2019 Small Business Profile

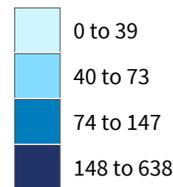
Pennsylvania Congressional District 2



11,178 Small Employer Businesses **129,018** Small Business Employees **\$7.0 billion** Small Business Payroll
93.3% of Employer Businesses **36.8%** of Employees **30.1%** of Payroll



Number of Self-Employed
(Census Bureau ACS, 2017)



District Total: 21,663

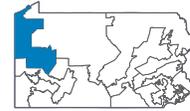
Employer Businesses, Employment, and Payroll by Industry (Census Bureau SUSB, 2016)

Industry (Ranked by Small Employer Businesses)	Employer Businesses		Employment		Payroll (\$1,000)	
	Small	%	Small	%	Small	%
Professional, Scientific, and Technical Services	2,000	93.8	18,588	47.3	1,894,304	46.0
Other Services (except Public Administration)	1,648	97.9	13,986	88.1	529,839	88.7
Health Care and Social Assistance	1,558	94.5	25,628	26.9	1,061,427	20.0
Accommodation and Food Services	1,463	95.9	16,891	60.0	318,208	53.5
Retail Trade	1,410	90.1	7,418	35.9	240,807	45.1
Real Estate and Rental and Leasing	523	92.9	5,029	82.0	336,646	79.5
Finance and Insurance	450	78.8	6,480	25.7	869,281	24.9
Construction	431	98.2	3,169	85.7	266,451	79.7
Administrative, Support, and Waste Management	409	85.7	6,512	46.3	251,692	44.4
Educational Services	305	89.7	11,615	17.8	480,688	13.7
Wholesale Trade	287	90.0	2,720	70.5	191,800	73.3
Arts, Entertainment, and Recreation	227	95.8	4,337	75.4	161,880	84.1
Manufacturing	180	96.8	2,471	83.3	122,176	76.9
Information	148	78.3	1,852	14.7	143,625	7.1
Transportation and Warehousing	98	89.9	1,163	41.7	39,194	20.3
Industries not classified	43	100.0	49	100.0	1,396	100.0
Management of Companies and Enterprises	32	40.5	1,041	16.0	94,131	12.6
Agriculture, Forestry, Fishing and Hunting	2	100.0	-	-	-	-
Utilities	2	33.3	-	-	-	-
Mining, Quarrying, and Oil and Gas Extraction	1	50.0	-	-	-	-
District Total	11,178	93.3	129,018	36.8	7,006,667	30.1

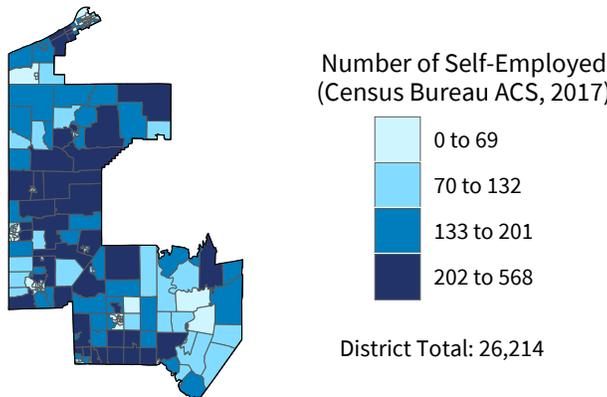
This small business profile incorporates statistics on self-employment and small employer businesses from the 2017 American Community Survey (ACS) and the 2016 Statistics of US Businesses (SUSB), respectively. Small businesses are defined for this profile as firms employing fewer than 500 employees. District lines reflect the 115th Congress. For more information, please visit <http://advocacy.sba.gov>.

2019 Small Business Profile

Pennsylvania Congressional District 3



12,388 Small Employer Businesses **144,789** Small Business Employees **\$5.1 billion** Small Business Payroll
93.8% of Employer Businesses **54.3%** of Employees **50.3%** of Payroll



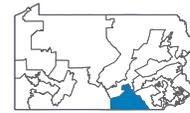
Employer Businesses, Employment, and Payroll by Industry (Census Bureau SUSB, 2016)

Industry (Ranked by Small Employer Businesses)	Employer Businesses		Employment		Payroll (\$1,000)	
	Small	%	Small	%	Small	%
Other Services (except Public Administration)	2,005	98.8	11,740	90.9	251,989	82.6
Construction	1,420	99.2	10,005	94.3	537,552	95.4
Retail Trade	1,405	87.3	14,762	41.3	402,592	46.7
Health Care and Social Assistance	1,387	93.4	28,706	48.5	1,004,260	41.7
Accommodation and Food Services	1,110	94.1	14,698	61.2	192,939	60.0
Professional, Scientific, and Technical Services	1,043	95.1	7,070	58.4	366,802	52.6
Manufacturing	1,026	92.5	25,094	61.3	1,149,461	54.8
Administrative, Support, and Waste Management	604	90.3	6,371	50.4	178,877	50.7
Wholesale Trade	579	85.3	6,689	66.4	347,692	65.9
Finance and Insurance	476	88.6	3,066	30.1	149,048	23.7
Transportation and Warehousing	388	88.6	4,737	53.2	150,361	45.2
Real Estate and Rental and Leasing	355	92.4	2,125	79.9	74,201	82.3
Arts, Entertainment, and Recreation	242	98.8	2,861	84.3	55,046	91.1
Educational Services	143	92.3	2,789	24.0	67,609	26.1
Information	111	81.6	1,287	32.8	47,928	24.2
Mining, Quarrying, and Oil and Gas Extraction	87	87.0	1,054	54.4	60,733	54.9
Agriculture, Forestry, Fishing and Hunting	47	100.0	149	100.0	4,641	100.0
Management of Companies and Enterprises	36	45.0	1,265	28.1	62,839	22.4
Industries not classified	20	100.0	31	100.0	454	100.0
Utilities	16	66.7	290	22.9	19,429	19.9
District Total	12,388	93.8	144,789	54.3	5,124,453	50.3

This small business profile incorporates statistics on self-employment and small employer businesses from the 2017 American Community Survey (ACS) and the 2016 Statistics of US Businesses (SUSB), respectively. Small businesses are defined for this profile as firms employing fewer than 500 employees. District lines reflect the 115th Congress. For more information, please visit <http://advocacy.sba.gov>.

2019 Small Business Profile

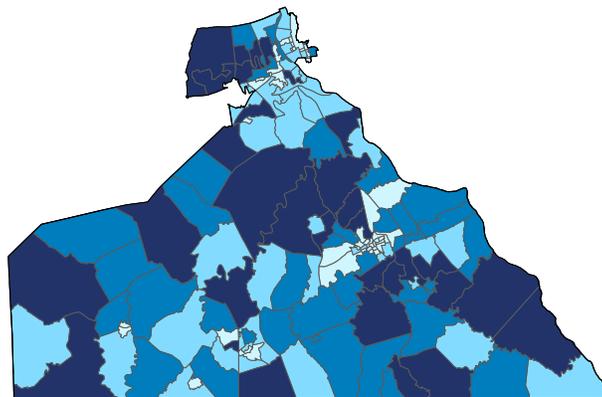
Pennsylvania Congressional District 4



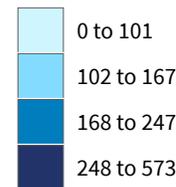
11,528 Small Employer Businesses
92.6% of Employer Businesses

136,757 Small Business Employees
45.8% of Employees

\$5.5 billion Small Business Payroll
41.7% of Payroll



Number of Self-Employed
(Census Bureau ACS, 2017)



District Total: 25,762

Employer Businesses, Employment, and Payroll by Industry (Census Bureau SUSB, 2016)

Industry (Ranked by Small Employer Businesses)	Employer Businesses		Employment		Payroll (\$1,000)	
	Small	%	Small	%	Small	%
Other Services (except Public Administration)	1,976	98.4	14,793	85.5	442,935	85.2
Professional, Scientific, and Technical Services	1,346	94.1	10,819	66.4	716,410	58.7
Construction	1,278	99.0	13,333	89.5	772,111	87.1
Retail Trade	1,250	86.1	12,613	32.4	404,271	42.5
Accommodation and Food Services	1,168	94.7	17,261	63.8	259,845	63.1
Health Care and Social Assistance	1,096	92.3	17,678	36.3	733,232	32.0
Administrative, Support, and Waste Management	706	91.0	7,821	49.5	239,610	51.3
Manufacturing	618	87.8	17,003	42.0	796,929	38.2
Wholesale Trade	477	79.4	6,830	48.9	365,306	48.3
Finance and Insurance	438	83.4	3,232	23.6	199,961	22.1
Real Estate and Rental and Leasing	396	91.0	2,570	78.5	118,190	74.9
Transportation and Warehousing	326	82.3	4,018	23.6	146,712	20.8
Arts, Entertainment, and Recreation	231	97.5	3,498	82.0	61,917	93.4
Educational Services	152	93.8	2,360	27.6	75,029	33.4
Information	74	66.7	1,200	28.0	40,764	18.6
Management of Companies and Enterprises	52	48.6	1,210	10.6	81,447	8.1
Agriculture, Forestry, Fishing and Hunting	18	100.0	81	100.0	4,153	100.0
Industries not classified	14	100.0	19	100.0	430	100.0
Utilities	8	44.4	276	12.3	26,294	9.9
Mining, Quarrying, and Oil and Gas Extraction	6	50.0	142	29.5	6,775	20.6
District Total	11,528	92.6	136,757	45.8	5,492,321	41.7

This small business profile incorporates statistics on self-employment and small employer businesses from the 2017 American Community Survey (ACS) and the 2016 Statistics of US Businesses (SUSB), respectively. Small businesses are defined for this profile as firms employing fewer than 500 employees. District lines reflect the 115th Congress. For more information, please visit <http://advocacy.sba.gov>.

2019 Small Business Profile

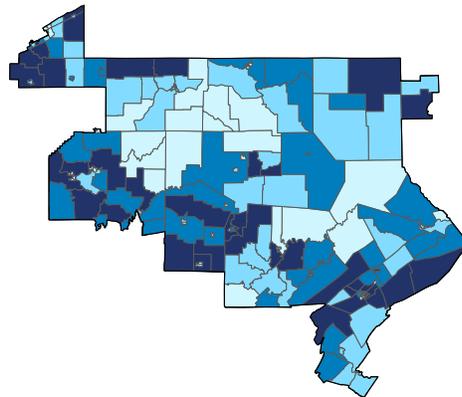
Pennsylvania Congressional District 5



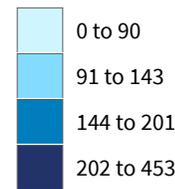
11,864 Small Employer Businesses
94.7% of Employer Businesses

127,593 Small Business Employees
58.3% of Employees

\$4.1 billion Small Business Payroll
52.1% of Payroll



Number of Self-Employed
(Census Bureau ACS, 2017)



District Total: 26,000

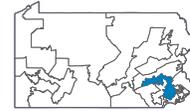
Employer Businesses, Employment, and Payroll by Industry (Census Bureau SUSB, 2016)

Industry (Ranked by Small Employer Businesses)	Employer Businesses		Employment		Payroll (\$1,000)	
	Small	%	Small	%	Small	%
Other Services (except Public Administration)	1,956	98.8	10,016	89.3	196,293	83.2
Retail Trade	1,514	89.7	14,654	39.7	400,673	46.7
Accommodation and Food Services	1,272	95.9	17,471	75.7	233,120	73.8
Construction	1,257	99.3	7,064	87.3	324,130	82.4
Health Care and Social Assistance	1,085	93.2	20,570	52.3	704,789	46.1
Professional, Scientific, and Technical Services	949	96.2	5,445	80.3	243,399	72.3
Manufacturing	856	90.5	23,343	52.2	1,007,349	42.0
Transportation and Warehousing	583	93.9	5,342	52.1	173,799	47.7
Administrative, Support, and Waste Management	532	94.7	5,151	64.8	131,383	59.6
Wholesale Trade	401	88.3	3,807	69.6	168,330	69.2
Finance and Insurance	337	89.4	2,894	53.3	132,447	49.3
Real Estate and Rental and Leasing	318	91.4	1,653	71.0	60,511	75.0
Arts, Entertainment, and Recreation	253	97.3	2,558	63.9	37,630	60.6
Mining, Quarrying, and Oil and Gas Extraction	180	92.3	1,687	65.9	92,271	65.9
Information	139	84.2	1,906	58.8	94,590	54.0
Educational Services	133	93.7	2,545	64.3	63,077	59.7
Agriculture, Forestry, Fishing and Hunting	111	98.2	336	95.5	11,498	91.1
Management of Companies and Enterprises	40	60.6	908	43.2	55,310	44.3
Industries not classified	24	100.0	28	100.0	897	100.0
Utilities	21	65.6	215	18.5	12,753	13.9
District Total	11,864	94.7	127,593	58.3	4,144,249	52.1

This small business profile incorporates statistics on self-employment and small employer businesses from the 2017 American Community Survey (ACS) and the 2016 Statistics of US Businesses (SUSB), respectively. Small businesses are defined for this profile as firms employing fewer than 500 employees. District lines reflect the 115th Congress. For more information, please visit <http://advocacy.sba.gov>.

2019 Small Business Profile

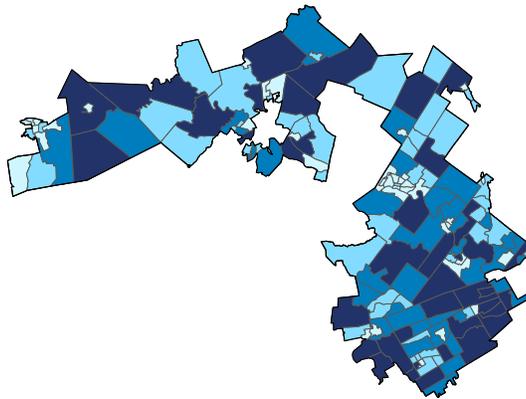
Pennsylvania Congressional District 6



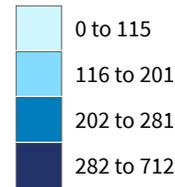
15,729 Small Employer Businesses
93.9% of Employer Businesses

172,190 Small Business Employees
47.6% of Employees

\$8.5 billion Small Business Payroll
37.0% of Payroll



Number of Self-Employed
(Census Bureau ACS, 2017)



District Total: 32,387

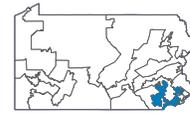
Employer Businesses, Employment, and Payroll by Industry (Census Bureau SUSB, 2016)

Industry (Ranked by Small Employer Businesses)	Employer Businesses		Employment		Payroll (\$1,000)	
	Small	%	Small	%	Small	%
Professional, Scientific, and Technical Services	2,629	96.3	18,153	61.7	1,479,445	52.9
Other Services (except Public Administration)	2,036	98.5	14,234	85.9	395,010	76.0
Construction	1,724	99.1	12,648	91.5	816,138	90.8
Health Care and Social Assistance	1,498	93.5	25,045	46.2	1,014,973	43.0
Retail Trade	1,388	84.5	15,254	31.3	590,214	38.8
Accommodation and Food Services	1,252	94.6	18,064	66.0	294,462	63.8
Administrative, Support, and Waste Management	1,084	94.0	12,993	59.7	541,000	61.5
Wholesale Trade	959	89.4	10,502	50.9	851,624	38.5
Finance and Insurance	810	88.6	6,316	19.8	497,893	14.6
Manufacturing	770	90.6	17,586	56.0	1,021,065	51.7
Real Estate and Rental and Leasing	511	91.6	2,864	66.7	156,550	39.6
Arts, Entertainment, and Recreation	288	96.6	4,584	66.8	98,342	80.9
Transportation and Warehousing	285	84.8	3,890	35.8	149,657	30.7
Educational Services	277	95.2	5,544	59.3	224,375	68.0
Information	185	77.7	2,591	22.3	220,909	17.6
Management of Companies and Enterprises	69	43.4	1,512	7.8	144,706	4.8
Agriculture, Forestry, Fishing and Hunting	25	100.0	220	100.0	7,075	100.0
Industries not classified	23	100.0	34	100.0	1,151	100.0
Mining, Quarrying, and Oil and Gas Extraction	8	66.7	125	63.1	8,930	74.6
Utilities	4	26.7	31	1.1	2,504	0.7
District Total	15,729	93.9	172,190	47.6	8,516,023	37.0

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2019 Small Business Profile

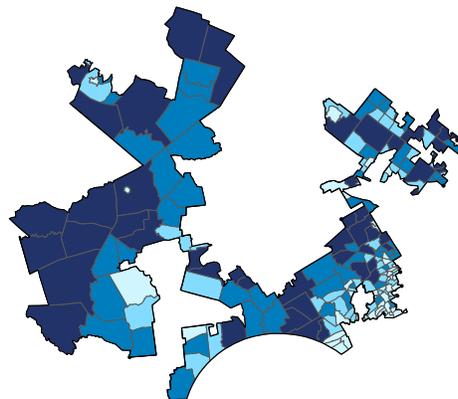
Pennsylvania Congressional District 7



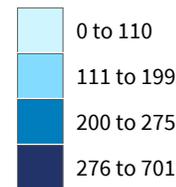
14,975 Small Employer Businesses
94.6% of Employer Businesses

153,262 Small Business Employees
50.1% of Employees

\$7.9 billion Small Business Payroll
42.2% of Payroll



Number of Self-Employed
(Census Bureau ACS, 2017)



District Total: 37,001

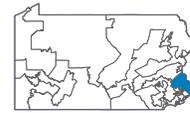
Employer Businesses, Employment, and Payroll by Industry (Census Bureau SUSB, 2016)

Industry (Ranked by Small Employer Businesses)	Employer Businesses		Employment		Payroll (\$1,000)	
	Small	%	Small	%	Small	%
Professional, Scientific, and Technical Services	2,342	95.6	16,815	62.2	1,414,756	56.7
Construction	2,193	99.2	14,335	72.8	893,173	65.0
Other Services (except Public Administration)	1,695	98.3	12,953	92.4	406,691	89.4
Health Care and Social Assistance	1,468	93.4	22,023	44.7	905,279	43.0
Retail Trade	1,248	88.8	11,492	35.9	408,553	44.8
Administrative, Support, and Waste Management	1,173	94.2	12,349	49.0	614,426	51.4
Accommodation and Food Services	1,110	94.8	16,306	71.6	261,674	64.5
Wholesale Trade	789	89.7	8,700	67.6	578,043	56.8
Finance and Insurance	776	85.4	6,756	29.2	659,994	27.4
Manufacturing	604	93.4	10,176	40.8	587,490	29.8
Real Estate and Rental and Leasing	496	92.4	3,551	76.9	240,980	73.7
Arts, Entertainment, and Recreation	280	94.9	4,055	71.4	111,071	82.4
Transportation and Warehousing	278	90.8	2,939	45.8	126,198	40.4
Educational Services	264	95.3	4,995	41.9	187,149	41.3
Information	187	84.2	2,978	26.6	234,301	19.6
Management of Companies and Enterprises	63	50.4	2,203	16.3	199,259	11.9
Agriculture, Forestry, Fishing and Hunting	28	100.0	337	100.0	14,222	100.0
Industries not classified	25	100.0	51	100.0	1,162	100.0
Mining, Quarrying, and Oil and Gas Extraction	15	78.9	187	75.4	10,900	85.1
Utilities	6	46.2	61	5.6	9,099	5.3
District Total	14,975	94.6	153,262	50.1	7,864,420	42.2

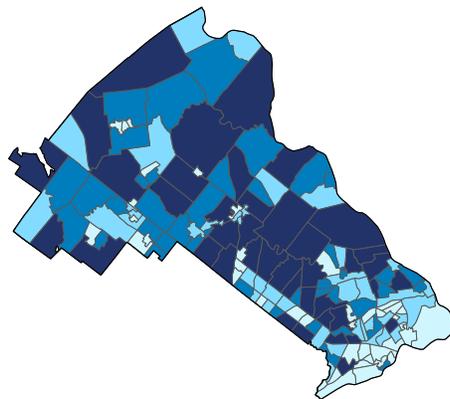
This small business profile incorporates statistics on self-employment and small employer businesses from the 2017 American Community Survey (ACS) and the 2016 Statistics of US Businesses (SUSB), respectively. Small businesses are defined for this profile as firms employing fewer than 500 employees. District lines reflect the 115th Congress. For more information, please visit <http://advocacy.sba.gov>.

2019 Small Business Profile

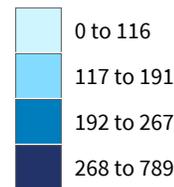
Pennsylvania Congressional District 8



17,873 Small Employer Businesses **170,440** Small Business Employees **\$8.0 billion** Small Business Payroll
95.3% of Employer Businesses **59.7%** of Employees **60.6%** of Payroll



Number of Self-Employed
(Census Bureau ACS, 2017)



District Total: 34,705

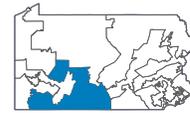
Employer Businesses, Employment, and Payroll by Industry (Census Bureau SUSB, 2016)

Industry (Ranked by Small Employer Businesses)	Employer Businesses		Employment		Payroll (\$1,000)	
	Small	%	Small	%	Small	%
Construction	2,619	99.3	16,944	90.6	1,116,975	89.1
Professional, Scientific, and Technical Services	2,447	96.6	13,713	72.2	1,005,369	70.8
Other Services (except Public Administration)	1,960	98.9	12,704	93.0	370,941	91.7
Health Care and Social Assistance	1,693	95.5	26,417	55.2	1,121,861	55.1
Retail Trade	1,665	89.4	15,149	36.3	570,548	48.5
Accommodation and Food Services	1,312	95.8	16,539	70.6	270,276	70.1
Wholesale Trade	1,252	91.1	13,455	63.3	844,088	64.1
Administrative, Support, and Waste Management	1,247	94.8	9,656	56.1	391,138	52.8
Manufacturing	1,031	93.3	21,731	62.8	1,207,601	62.0
Finance and Insurance	785	90.4	4,638	45.3	286,889	39.8
Real Estate and Rental and Leasing	562	91.7	2,667	69.9	132,474	68.8
Transportation and Warehousing	561	91.5	3,751	41.9	149,058	41.7
Arts, Entertainment, and Recreation	288	95.4	4,642	59.3	77,633	48.4
Educational Services	249	95.0	4,643	77.4	157,098	79.5
Information	167	84.8	2,537	45.1	194,068	46.0
Management of Companies and Enterprises	51	51.0	978	19.5	93,921	23.1
Industries not classified	28	100.0	18	100.0	555	100.0
Agriculture, Forestry, Fishing and Hunting	11	100.0	24	100.0	468	100.0
Mining, Quarrying, and Oil and Gas Extraction	10	66.7	185	92.0	11,688	89.8
Utilities	9	64.3	49	9.6	3,821	7.4
District Total	17,873	95.3	170,440	59.7	8,006,470	60.6

This small business profile incorporates statistics on self-employment and small employer businesses from the 2017 American Community Survey (ACS) and the 2016 Statistics of US Businesses (SUSB), respectively. Small businesses are defined for this profile as firms employing fewer than 500 employees. District lines reflect the 115th Congress. For more information, please visit <http://advocacy.sba.gov>.

2019 Small Business Profile

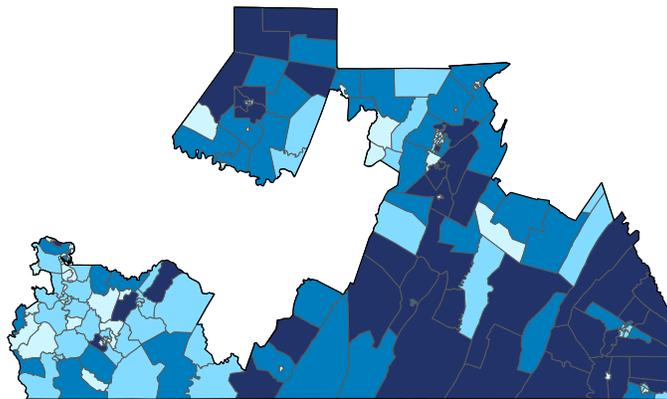
Pennsylvania Congressional District 9



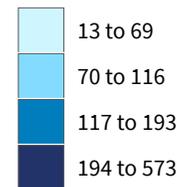
11,137 Small Employer Businesses
94.4% of Employer Businesses

116,451 Small Business Employees
55.6% of Employees

\$3.8 billion Small Business Payroll
50.4% of Payroll



Number of Self-Employed
(Census Bureau ACS, 2017)



District Total: 24,261

Employer Businesses, Employment, and Payroll by Industry (Census Bureau SUSB, 2016)

Industry (Ranked by Small Employer Businesses)	Employer Businesses		Employment		Payroll (\$1,000)	
	Small	%	Small	%	Small	%
Other Services (except Public Administration)	2,020	99.1	9,671	88.9	199,948	85.5
Retail Trade	1,460	90.4	15,595	47.1	423,600	53.0
Construction	1,386	99.6	9,533	98.4	436,534	92.7
Health Care and Social Assistance	1,228	93.0	21,517	51.0	730,320	42.4
Accommodation and Food Services	1,064	94.3	12,628	58.2	164,228	50.4
Professional, Scientific, and Technical Services	800	96.6	6,110	92.0	284,936	92.9
Manufacturing	602	89.7	14,215	49.7	616,907	44.1
Transportation and Warehousing	492	89.3	6,012	40.3	185,416	33.8
Administrative, Support, and Waste Management	487	91.5	4,397	49.9	129,000	52.5
Wholesale Trade	444	86.0	5,116	62.0	226,338	55.5
Finance and Insurance	357	90.6	2,910	52.5	133,774	49.6
Real Estate and Rental and Leasing	266	90.8	1,134	75.5	35,310	74.5
Arts, Entertainment, and Recreation	206	99.0	2,182	72.1	38,153	90.8
Educational Services	111	95.7	2,047	49.2	56,772	55.0
Information	106	79.7	1,114	40.4	34,200	30.3
Mining, Quarrying, and Oil and Gas Extraction	90	86.5	1,216	40.4	58,471	32.0
Agriculture, Forestry, Fishing and Hunting	38	100.0	152	100.0	4,914	100.0
Management of Companies and Enterprises	30	57.7	660	23.4	42,078	23.3
Industries not classified	23	100.0	29	100.0	529	100.0
Utilities	16	55.2	213	12.3	14,324	8.7
District Total	11,137	94.4	116,451	55.6	3,815,752	50.4

This small business profile incorporates statistics on self-employment and small employer businesses from the 2017 American Community Survey (ACS) and the 2016 Statistics of US Businesses (SUSB), respectively. Small businesses are defined for this profile as firms employing fewer than 500 employees. District lines reflect the 115th Congress. For more information, please visit <http://advocacy.sba.gov>.

2019 Small Business Profile

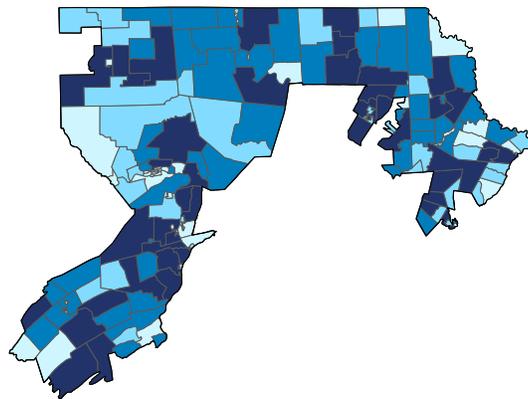
Pennsylvania Congressional District 10



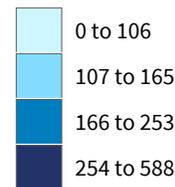
12,387 Small Employer Businesses
94.8% of Employer Businesses

117,326 Small Business Employees
54.2% of Employees

\$3.7 billion Small Business Payroll
47.8% of Payroll



Number of Self-Employed
(Census Bureau ACS, 2017)



District Total: 31,418

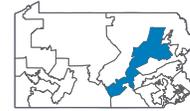
Employer Businesses, Employment, and Payroll by Industry (Census Bureau SUSB, 2016)

Industry (Ranked by Small Employer Businesses)	Employer Businesses		Employment		Payroll (\$1,000)	
	Small	%	Small	%	Small	%
Other Services (except Public Administration)	1,958	99.0	10,510	93.2	217,419	92.0
Retail Trade	1,634	89.3	15,043	40.3	404,727	46.1
Construction	1,557	99.2	8,861	94.6	411,979	92.8
Accommodation and Food Services	1,413	96.8	18,265	67.7	287,475	61.8
Health Care and Social Assistance	1,089	92.4	17,464	41.6	570,077	32.9
Professional, Scientific, and Technical Services	987	97.1	5,270	91.1	232,608	91.7
Manufacturing	689	89.9	14,301	39.9	590,046	31.7
Transportation and Warehousing	623	93.4	5,307	62.0	171,543	52.6
Administrative, Support, and Waste Management	600	95.1	4,391	67.4	126,342	67.6
Wholesale Trade	440	87.1	5,199	76.2	218,027	73.8
Finance and Insurance	397	90.4	4,290	65.5	203,458	59.0
Real Estate and Rental and Leasing	363	92.1	1,691	78.3	59,756	73.9
Arts, Entertainment, and Recreation	233	98.7	2,077	69.5	40,786	83.0
Information	121	84.0	1,144	50.4	31,415	37.6
Educational Services	111	93.3	1,383	20.8	30,139	16.6
Mining, Quarrying, and Oil and Gas Extraction	107	78.7	905	39.4	44,912	28.7
Agriculture, Forestry, Fishing and Hunting	62	100.0	281	100.0	10,214	100.0
Management of Companies and Enterprises	30	56.6	592	37.6	31,071	37.0
Industries not classified	23	100.0	39	100.0	736	100.0
Utilities	20	60.6	313	30.5	23,681	27.7
District Total	12,387	94.8	117,326	54.2	3,706,411	47.8

This small business profile incorporates statistics on self-employment and small employer businesses from the 2017 American Community Survey (ACS) and the 2016 Statistics of US Businesses (SUSB), respectively. Small businesses are defined for this profile as firms employing fewer than 500 employees. District lines reflect the 115th Congress. For more information, please visit <http://advocacy.sba.gov>.

2019 Small Business Profile

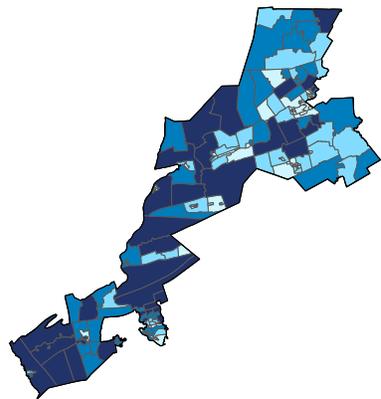
Pennsylvania Congressional District 11



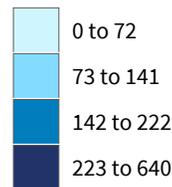
11,074 Small Employer Businesses
93.2% of Employer Businesses

111,969 Small Business Employees
43.3% of Employees

\$3.9 billion Small Business Payroll
36.1% of Payroll



Number of Self-Employed
(Census Bureau ACS, 2017)



District Total: 24,609

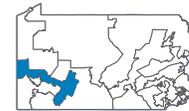
Employer Businesses, Employment, and Payroll by Industry (Census Bureau SUSB, 2016)

Industry (Ranked by Small Employer Businesses)	Employer Businesses		Employment		Payroll (\$1,000)	
	Small	%	Small	%	Small	%
Other Services (except Public Administration)	1,751	98.2	9,768	87.5	252,580	83.2
Retail Trade	1,450	89.8	11,772	35.6	334,301	40.6
Construction	1,239	99.0	7,475	89.6	359,954	87.5
Health Care and Social Assistance	1,227	92.7	18,618	38.5	681,022	31.3
Accommodation and Food Services	1,178	94.9	14,314	66.0	197,555	61.2
Professional, Scientific, and Technical Services	1,018	95.3	6,726	54.2	337,944	47.7
Administrative, Support, and Waste Management	665	90.2	7,726	47.7	229,696	43.1
Manufacturing	480	84.7	11,438	36.4	502,347	32.6
Wholesale Trade	452	82.3	6,017	54.2	303,810	50.1
Transportation and Warehousing	427	85.2	5,635	23.4	199,754	19.6
Finance and Insurance	402	88.0	3,354	26.6	174,182	24.0
Real Estate and Rental and Leasing	304	87.6	1,301	64.3	47,070	54.1
Arts, Entertainment, and Recreation	208	97.7	2,302	92.7	60,104	90.5
Educational Services	112	86.8	2,179	33.3	71,472	39.5
Information	89	76.1	1,461	31.8	53,219	24.3
Mining, Quarrying, and Oil and Gas Extraction	47	87.0	866	73.4	43,040	57.6
Management of Companies and Enterprises	34	47.2	646	6.9	41,565	5.5
Industries not classified	29	100.0	34	100.0	678	100.0
Agriculture, Forestry, Fishing and Hunting	23	100.0	198	100.0	10,176	100.0
Utilities	12	63.2	139	6.6	7,171	2.8
District Total	11,074	93.2	111,969	43.3	3,907,640	36.1

This small business profile incorporates statistics on self-employment and small employer businesses from the 2017 American Community Survey (ACS) and the 2016 Statistics of US Businesses (SUSB), respectively. Small businesses are defined for this profile as firms employing fewer than 500 employees. District lines reflect the 115th Congress. For more information, please visit <http://advocacy.sba.gov>.

2019 Small Business Profile

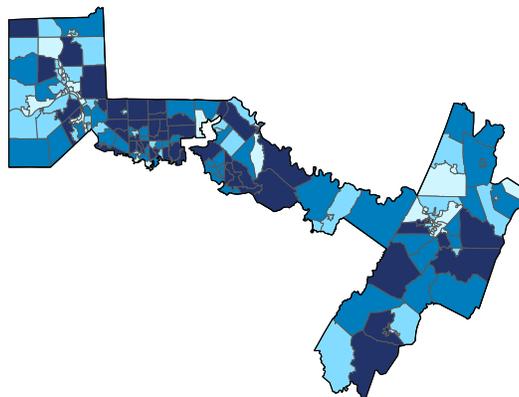
Pennsylvania Congressional District 12



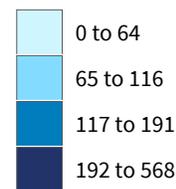
12,983 Small Employer Businesses
94.0% of Employer Businesses

134,500 Small Business Employees
55.0% of Employees

\$5.1 billion Small Business Payroll
48.5% of Payroll



Number of Self-Employed
(Census Bureau ACS, 2017)



District Total: 26,540

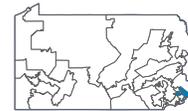
Employer Businesses, Employment, and Payroll by Industry (Census Bureau SUSB, 2016)

Industry (Ranked by Small Employer Businesses)	Employer Businesses		Employment		Payroll (\$1,000)	
	Small	%	Small	%	Small	%
Other Services (except Public Administration)	1,993	98.6	12,506	91.9	307,132	92.0
Construction	1,677	99.1	11,237	84.1	601,411	81.7
Health Care and Social Assistance	1,430	93.5	20,716	43.6	713,259	36.8
Professional, Scientific, and Technical Services	1,379	96.1	9,511	70.8	596,078	64.7
Retail Trade	1,374	86.3	14,262	38.5	382,803	39.6
Accommodation and Food Services	1,086	94.3	14,747	62.3	198,570	60.2
Administrative, Support, and Waste Management	813	92.8	8,689	61.1	298,677	59.5
Wholesale Trade	644	88.3	6,400	71.1	359,308	68.8
Manufacturing	623	90.7	14,477	54.2	720,004	43.8
Finance and Insurance	612	88.7	4,260	51.7	229,867	45.2
Real Estate and Rental and Leasing	367	91.1	1,940	69.8	86,347	74.1
Transportation and Warehousing	331	87.3	5,844	61.4	216,843	60.1
Arts, Entertainment, and Recreation	286	98.3	2,537	86.8	54,757	89.6
Educational Services	178	94.2	3,378	58.7	98,455	55.4
Information	123	81.5	1,239	25.2	55,200	17.1
Management of Companies and Enterprises	57	54.8	1,536	19.1	100,708	12.9
Mining, Quarrying, and Oil and Gas Extraction	48	81.4	920	67.6	86,377	70.6
Industries not classified	29	100.0	47	100.0	664	100.0
Agriculture, Forestry, Fishing and Hunting	15	93.8	51	82.3	1,087	56.1
Utilities	14	51.9	203	9.0	15,596	7.1
District Total	12,983	94.0	134,500	55.0	5,123,143	48.5

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2019 Small Business Profile

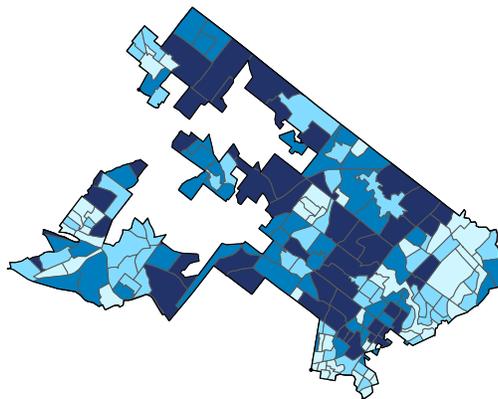
Pennsylvania Congressional District 13



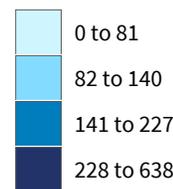
13,918 Small Employer Businesses
93.2% of Employer Businesses

143,628 Small Business Employees
45.2% of Employees

\$7.3 billion Small Business Payroll
41.1% of Payroll



Number of Self-Employed
(Census Bureau ACS, 2017)



District Total: 28,135

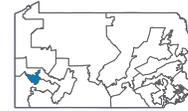
Employer Businesses, Employment, and Payroll by Industry (Census Bureau SUSB, 2016)

Industry (Ranked by Small Employer Businesses)	Employer Businesses		Employment		Payroll (\$1,000)	
	Small	%	Small	%	Small	%
Professional, Scientific, and Technical Services	1,799	94.8	13,190	58.3	1,107,426	54.6
Health Care and Social Assistance	1,734	94.6	28,145	40.6	1,147,021	37.8
Other Services (except Public Administration)	1,686	98.8	11,112	92.3	334,696	90.6
Retail Trade	1,577	84.0	13,568	27.7	509,414	38.3
Construction	1,519	98.9	11,710	80.4	835,463	79.9
Accommodation and Food Services	1,259	93.7	14,110	58.0	232,010	54.7
Administrative, Support, and Waste Management	820	90.3	7,257	31.3	352,746	33.3
Wholesale Trade	774	88.0	10,311	46.2	740,371	31.4
Finance and Insurance	708	87.1	4,905	33.2	453,850	30.3
Manufacturing	524	92.4	11,025	54.0	647,860	47.2
Real Estate and Rental and Leasing	492	92.8	3,608	75.2	267,091	76.8
Transportation and Warehousing	424	95.1	2,404	36.7	88,415	36.3
Educational Services	265	94.0	6,640	64.2	252,898	68.9
Arts, Entertainment, and Recreation	209	94.1	2,403	66.0	56,727	72.6
Information	124	77.5	1,987	26.4	151,553	28.4
Management of Companies and Enterprises	40	37.7	1,130	9.9	104,257	6.8
Industries not classified	16	100.0	24	100.0	482	100.0
Agriculture, Forestry, Fishing and Hunting	4	100.0	6	100.0	335	100.0
Mining, Quarrying, and Oil and Gas Extraction	4	100.0	68	100.0	4,889	100.0
Utilities	1	20.0	-	-	-	-
District Total	13,918	93.2	143,628	45.2	7,289,483	41.1

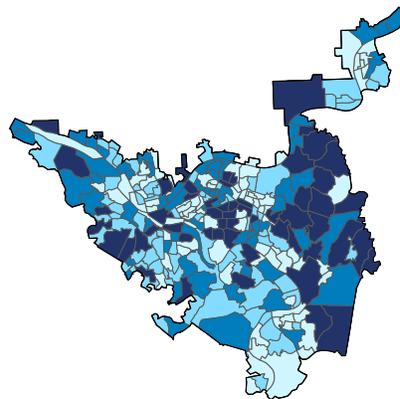
This small business profile incorporates statistics on self-employment and small employer businesses from the 2017 American Community Survey (ACS) and the 2016 Statistics of US Businesses (SUSB), respectively. Small businesses are defined for this profile as firms employing fewer than 500 employees. District lines reflect the 115th Congress. For more information, please visit <http://advocacy.sba.gov>.

2019 Small Business Profile

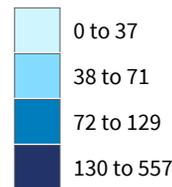
Pennsylvania Congressional District 14



13,656 Small Employer Businesses **166,697** Small Business Employees **\$7.6 billion** Small Business Payroll
92.7% of Employer Businesses **37.2%** of Employees **30.7%** of Payroll



Number of Self-Employed
(Census Bureau ACS, 2017)



District Total: 21,936

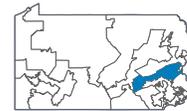
Employer Businesses, Employment, and Payroll by Industry (Census Bureau SUSB, 2016)

Industry (Ranked by Small Employer Businesses)	Employer Businesses		Employment		Payroll (\$1,000)	
	Small	%	Small	%	Small	%
Other Services (except Public Administration)	2,106	97.9	15,277	91.4	452,359	88.5
Professional, Scientific, and Technical Services	1,882	92.0	18,862	45.1	1,464,197	42.3
Accommodation and Food Services	1,661	94.6	20,851	52.4	346,379	49.5
Health Care and Social Assistance	1,491	94.5	24,156	28.0	858,594	18.7
Retail Trade	1,446	87.3	14,551	38.5	410,685	42.5
Construction	1,167	98.8	15,281	86.1	964,058	87.1
Administrative, Support, and Waste Management	696	88.2	9,308	43.7	325,072	44.0
Wholesale Trade	672	85.0	8,773	62.8	497,269	58.6
Manufacturing	550	91.4	10,981	52.7	552,883	43.8
Finance and Insurance	543	82.6	4,650	11.5	369,315	10.7
Real Estate and Rental and Leasing	487	90.5	4,279	75.3	198,758	67.3
Arts, Entertainment, and Recreation	288	95.0	5,490	54.3	449,104	64.9
Educational Services	248	90.8	6,104	12.5	237,032	11.4
Transportation and Warehousing	230	81.3	3,561	44.6	126,269	40.3
Information	176	74.6	2,653	21.9	173,299	15.2
Management of Companies and Enterprises	65	41.1	1,251	5.4	104,232	4.7
Industries not classified	28	100.0	55	100.0	637	100.0
Mining, Quarrying, and Oil and Gas Extraction	20	87.0	353	71.7	25,409	89.4
Utilities	10	50.0	258	9.7	22,898	9.3
Agriculture, Forestry, Fishing and Hunting	1	100.0	-	-	-	-
District Total	13,656	92.7	166,697	37.2	7,578,624	30.7

This small business profile incorporates statistics on self-employment and small employer businesses from the 2017 American Community Survey (ACS) and the 2016 Statistics of US Businesses (SUSB), respectively. Small businesses are defined for this profile as firms employing fewer than 500 employees. District lines reflect the 115th Congress. For more information, please visit <http://advocacy.sba.gov>.

2019 Small Business Profile

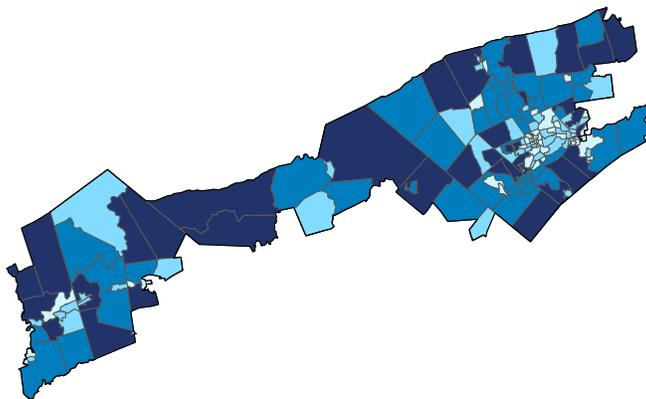
Pennsylvania Congressional District 15



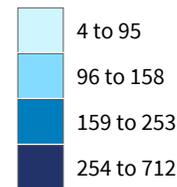
12,165 Small Employer Businesses
92.6% of Employer Businesses

124,883 Small Business Employees
39.3% of Employees

\$4.9 billion Small Business Payroll
31.6% of Payroll



Number of Self-Employed
(Census Bureau ACS, 2017)



District Total: 26,418

Employer Businesses, Employment, and Payroll by Industry (Census Bureau SUSB, 2016)

Industry (Ranked by Small Employer Businesses)	Employer Businesses		Employment		Payroll (\$1,000)	
	Small	%	Small	%	Small	%
Other Services (except Public Administration)	1,850	98.5	11,590	90.3	301,792	88.7
Retail Trade	1,398	84.8	13,908	34.7	455,982	43.4
Construction	1,391	98.9	9,740	85.2	537,858	79.7
Health Care and Social Assistance	1,261	93.1	18,231	30.4	731,736	22.8
Professional, Scientific, and Technical Services	1,242	95.2	7,923	70.4	472,195	65.4
Accommodation and Food Services	1,219	94.8	15,749	51.9	246,406	43.6
Administrative, Support, and Waste Management	741	90.5	7,666	43.7	265,505	46.1
Manufacturing	643	89.3	13,505	32.0	684,614	27.7
Wholesale Trade	613	80.7	7,458	35.5	446,301	28.8
Finance and Insurance	454	84.5	3,447	32.9	209,899	29.6
Real Estate and Rental and Leasing	415	91.0	2,376	72.4	91,204	69.0
Transportation and Warehousing	393	82.9	5,139	28.1	191,869	24.8
Arts, Entertainment, and Recreation	256	96.2	3,095	44.3	65,395	38.5
Educational Services	168	91.8	2,805	23.2	91,573	20.4
Information	110	78.0	1,387	30.1	56,130	20.0
Management of Companies and Enterprises	34	42.5	641	5.6	46,982	3.6
Industries not classified	22	100.0	34	100.0	531	100.0
Agriculture, Forestry, Fishing and Hunting	20	100.0	138	100.0	7,412	100.0
Mining, Quarrying, and Oil and Gas Extraction	8	72.7	28	23.1	1,003	14.3
Utilities	4	28.6	23	0.6	1,824	0.4
District Total	12,165	92.6	124,883	39.3	4,906,211	31.6

This small business profile incorporates statistics on self-employment and small employer businesses from the 2017 American Community Survey (ACS) and the 2016 Statistics of US Businesses (SUSB), respectively. Small businesses are defined for this profile as firms employing fewer than 500 employees. District lines reflect the 115th Congress. For more information, please visit <http://advocacy.sba.gov>.

2019 Small Business Profile

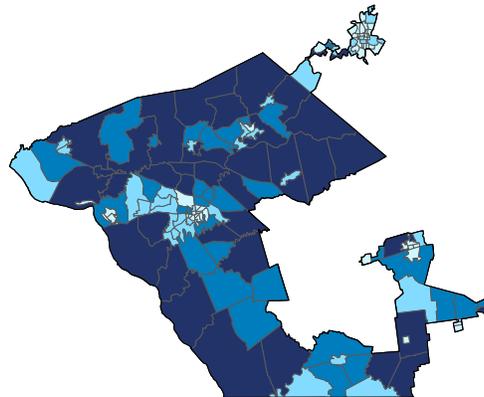
Pennsylvania Congressional District 16



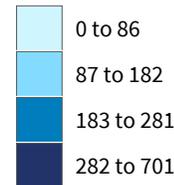
12,397 Small Employer Businesses
93.9% of Employer Businesses

149,527 Small Business Employees
51.0% of Employees

\$5.9 billion Small Business Payroll
46.0% of Payroll



Number of Self-Employed
(Census Bureau ACS, 2017)



District Total: 29,032

Employer Businesses, Employment, and Payroll by Industry (Census Bureau SUBS, 2016)

Industry (Ranked by Small Employer Businesses)	Employer Businesses		Employment		Payroll (\$1,000)	
	Small	%	Small	%	Small	%
Other Services (except Public Administration)	1,994	98.8	13,909	94.7	355,560	94.5
Construction	1,673	99.4	14,717	63.3	834,797	69.5
Retail Trade	1,428	86.4	15,937	43.8	498,870	53.8
Professional, Scientific, and Technical Services	1,259	96.5	8,738	61.4	533,907	58.1
Accommodation and Food Services	1,106	95.3	17,065	73.6	271,212	71.1
Health Care and Social Assistance	1,024	92.2	21,568	40.6	839,894	34.4
Manufacturing	841	89.9	18,364	40.5	892,607	35.7
Administrative, Support, and Waste Management	723	93.4	6,935	61.1	222,605	60.9
Wholesale Trade	628	86.9	11,075	65.7	617,421	66.8
Transportation and Warehousing	417	89.1	4,963	49.0	209,425	49.1
Finance and Insurance	395	85.7	3,118	33.0	215,474	33.6
Real Estate and Rental and Leasing	391	92.4	2,454	41.3	100,415	28.9
Arts, Entertainment, and Recreation	226	95.8	3,849	68.1	73,057	63.0
Educational Services	162	92.6	2,892	32.6	79,432	33.4
Information	111	84.7	2,062	61.1	86,713	52.9
Agriculture, Forestry, Fishing and Hunting	45	100.0	408	100.0	13,978	100.0
Management of Companies and Enterprises	35	42.2	1,203	13.9	78,324	10.1
Industries not classified	15	100.0	27	100.0	580	100.0
Utilities	9	45.0	97	5.6	5,382	3.7
Mining, Quarrying, and Oil and Gas Extraction	4	44.4	146	44.4	8,930	44.7
District Total	12,397	93.9	149,527	51.0	5,938,583	46.0

This small business profile incorporates statistics on self-employment and small employer businesses from the 2017 American Community Survey (ACS) and the 2016 Statistics of US Businesses (SUBS), respectively. Small businesses are defined for this profile as firms employing fewer than 500 employees. District lines reflect the 115th Congress. For more information, please visit <http://advocacy.sba.gov>.

2019 Small Business Profile

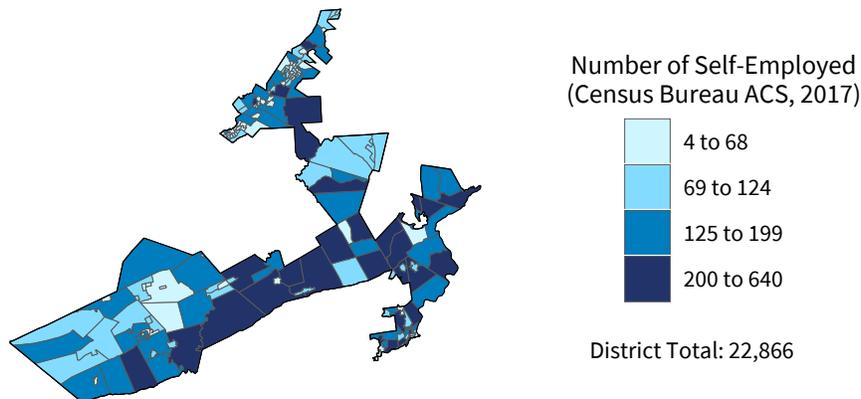
Pennsylvania Congressional District 17



11,289 Small Employer Businesses
93.6% of Employer Businesses

117,622 Small Business Employees
45.0% of Employees

\$4.2 billion Small Business Payroll
42.1% of Payroll



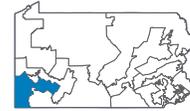
Employer Businesses, Employment, and Payroll by Industry (Census Bureau SUSB, 2016)

Industry (Ranked by Small Employer Businesses)	Employer Businesses		Employment		Payroll (\$1,000)	
	Small	%	Small	%	Small	%
Other Services (except Public Administration)	1,665	98.5	8,727	87.8	191,744	81.9
Retail Trade	1,568	89.8	13,188	35.4	388,462	43.0
Accommodation and Food Services	1,381	96.0	15,749	70.0	222,351	65.9
Health Care and Social Assistance	1,296	93.2	19,601	36.3	747,187	32.9
Construction	1,140	99.1	7,260	94.3	391,152	93.3
Professional, Scientific, and Technical Services	1,066	95.8	6,166	82.0	322,421	77.0
Manufacturing	604	87.9	16,017	50.9	711,894	46.2
Administrative, Support, and Waste Management	543	91.1	5,813	43.0	184,905	49.2
Wholesale Trade	507	85.1	7,380	62.9	356,596	58.0
Transportation and Warehousing	375	84.7	4,454	21.3	153,858	17.8
Finance and Insurance	354	84.9	3,132	31.7	150,430	26.3
Real Estate and Rental and Leasing	326	90.3	1,249	64.5	46,533	60.4
Arts, Entertainment, and Recreation	210	94.6	2,958	37.9	49,963	43.6
Educational Services	130	88.4	2,776	21.1	93,727	21.8
Information	103	76.9	1,386	23.1	55,657	20.3
Mining, Quarrying, and Oil and Gas Extraction	48	92.3	600	94.5	33,109	91.9
Management of Companies and Enterprises	33	50.0	1,014	23.1	55,456	18.1
Industries not classified	13	100.0	10	100.0	555	100.0
Agriculture, Forestry, Fishing and Hunting	12	100.0	51	100.0	1,034	100.0
Utilities	8	42.1	91	8.0	4,698	4.8
District Total	11,289	93.6	117,622	45.0	4,161,732	42.1

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2019 Small Business Profile

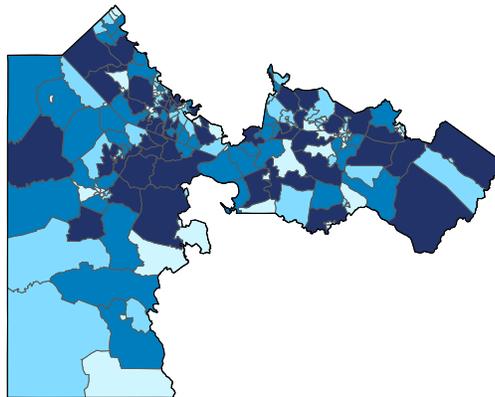
Pennsylvania Congressional District 18



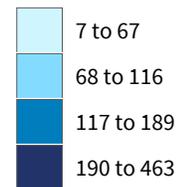
14,018 Small Employer Businesses
93.2% of Employer Businesses

153,352 Small Business Employees
49.1% of Employees

\$6.5 billion Small Business Payroll
45.1% of Payroll



Number of Self-Employed
(Census Bureau ACS, 2017)



District Total: 27,820

Employer Businesses, Employment, and Payroll by Industry (Census Bureau SUBS, 2016)

Industry (Ranked by Small Employer Businesses)	Employer Businesses		Employment		Payroll (\$1,000)	
	Small	%	Small	%	Small	%
Other Services (except Public Administration)	1,962	98.2	12,463	82.6	311,410	66.9
Construction	1,784	98.2	16,723	73.3	974,241	71.2
Professional, Scientific, and Technical Services	1,714	95.7	12,555	72.7	858,168	70.9
Health Care and Social Assistance	1,592	94.0	24,250	48.0	863,612	42.1
Retail Trade	1,361	85.1	16,061	37.1	500,419	43.7
Accommodation and Food Services	1,201	93.2	16,722	55.1	237,668	52.5
Administrative, Support, and Waste Management	826	92.3	8,148	44.8	294,452	44.2
Wholesale Trade	807	85.3	9,276	52.0	541,387	47.5
Manufacturing	678	92.0	15,517	66.5	796,452	63.0
Finance and Insurance	645	88.8	4,342	46.3	264,815	43.6
Real Estate and Rental and Leasing	469	89.5	2,291	61.7	110,393	64.0
Transportation and Warehousing	331	82.3	4,348	34.4	173,602	31.0
Arts, Entertainment, and Recreation	291	95.4	2,970	61.2	70,034	53.7
Educational Services	167	94.9	3,224	40.8	96,404	42.3
Information	105	73.9	984	24.3	36,117	10.7
Mining, Quarrying, and Oil and Gas Extraction	75	71.4	1,542	29.6	158,744	32.7
Management of Companies and Enterprises	73	50.3	1,750	7.2	164,683	8.6
Industries not classified	26	100.0	78	100.0	5,666	100.0
Agriculture, Forestry, Fishing and Hunting	20	100.0	59	100.0	1,483	100.0
Utilities	11	55.0	49	3.2	3,689	2.7
District Total	14,018	93.2	153,352	49.1	6,463,439	45.1

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