Virginia Congressional District 1

13,447  Small Employer Businesses
93.9%  of Employer Businesses

119,958  Small Business Employees
55.8%  of Employees

$5.1 billion  Small Business Payroll
56.6%  of Payroll

Number of Self-Employed
(Census Bureau ACS, 2017)

District Total: 31,028

Employer Businesses, Employment, and Payroll by Industry (Census Bureau SUSB, 2016)

<table>
<thead>
<tr>
<th>Industry (Ranked by Small Employer Businesses)</th>
<th>Employer Businesses</th>
<th>Employment</th>
<th>Payroll ($1,000)</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Small</td>
<td>%</td>
<td>Small</td>
</tr>
<tr>
<td>Construction</td>
<td>2,534</td>
<td>99.1</td>
<td>19,749</td>
</tr>
<tr>
<td>Other Services (except Public Administration)</td>
<td>1,812</td>
<td>98.5</td>
<td>10,415</td>
</tr>
<tr>
<td>Professional, Scientific, and Technical Services</td>
<td>1,788</td>
<td>95.6</td>
<td>13,963</td>
</tr>
<tr>
<td>Retail Trade</td>
<td>1,348</td>
<td>84.3</td>
<td>11,144</td>
</tr>
<tr>
<td>Accommodation and Food Services</td>
<td>1,100</td>
<td>92.9</td>
<td>15,893</td>
</tr>
<tr>
<td>Health Care and Social Assistance</td>
<td>1,046</td>
<td>92.4</td>
<td>14,108</td>
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<tr>
<td>Administrative, Support, and Waste Management</td>
<td>918</td>
<td>94.3</td>
<td>7,261</td>
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<tr>
<td>Real Estate and Rental and Leasing</td>
<td>568</td>
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<td>1,947</td>
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<tr>
<td>Wholesale Trade</td>
<td>526</td>
<td>85.1</td>
<td>5,082</td>
</tr>
<tr>
<td>Manufacturing</td>
<td>403</td>
<td>91.6</td>
<td>7,338</td>
</tr>
<tr>
<td>Transportation and Warehousing</td>
<td>379</td>
<td>90.5</td>
<td>3,112</td>
</tr>
<tr>
<td>Finance and Insurance</td>
<td>325</td>
<td>83.5</td>
<td>2,135</td>
</tr>
<tr>
<td>Arts, Entertainment, and Recreation</td>
<td>288</td>
<td>95.4</td>
<td>2,920</td>
</tr>
<tr>
<td>Educational Services</td>
<td>197</td>
<td>93.8</td>
<td>2,060</td>
</tr>
<tr>
<td>Information</td>
<td>111</td>
<td>81.6</td>
<td>1,243</td>
</tr>
<tr>
<td>Agriculture, Forestry, Fishing and Hunting</td>
<td>84</td>
<td>98.8</td>
<td>387</td>
</tr>
<tr>
<td>Industries not classified</td>
<td>31</td>
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<td>35</td>
</tr>
<tr>
<td>Management of Companies and Enterprises</td>
<td>29</td>
<td>49.2</td>
<td>592</td>
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<tr>
<td>Utilities</td>
<td>12</td>
<td>63.2</td>
<td>497</td>
</tr>
<tr>
<td>Mining, Quarrying, and Oil and Gas Extraction</td>
<td>7</td>
<td>58.3</td>
<td>77</td>
</tr>
</tbody>
</table>

**District Total**

13,447  93.9%

119,958  55.8%

5,050,745  56.6%

*This small business profile incorporates statistics on self-employment and small employer businesses from the 2017 American Community Survey (ACS) and the 2016 Statistics of US Businesses (SUSB), respectively. Small businesses are defined for this profile as firms employing fewer than 500 employees. District lines reflect the 115th Congress. For more information, please visit [http://advocacy.sba.gov](http://advocacy.sba.gov).*
2019 Small Business Profile

Virginia Congressional District 2

12,396 Small Employer Businesses
93.7% of Employer Businesses

115,192 Small Business Employees
50.3% of Employees

$4.2 billion Small Business Payroll
48.2% of Payroll

Number of Self-Employed
(Census Bureau ACS, 2017)

Employer Businesses, Employment, and Payroll by Industry (Census Bureau SUSB, 2016)

<table>
<thead>
<tr>
<th>Industry (Ranked by Small Employer Businesses)</th>
<th>Employer Businesses</th>
<th>Employment</th>
<th>Payroll ($1,000)</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Small</td>
<td>%</td>
<td>Small</td>
</tr>
<tr>
<td>Construction</td>
<td>1,740</td>
<td>99.3</td>
<td>11,699</td>
</tr>
<tr>
<td>Professional, Scientific, and Technical Services</td>
<td>1,598</td>
<td>94.2</td>
<td>12,148</td>
</tr>
<tr>
<td>Other Services (except Public Administration)</td>
<td>1,533</td>
<td>97.8</td>
<td>9,468</td>
</tr>
<tr>
<td>Accommodation and Food Services</td>
<td>1,445</td>
<td>93.8</td>
<td>23,177</td>
</tr>
<tr>
<td>Retail Trade</td>
<td>1,283</td>
<td>85.2</td>
<td>10,516</td>
</tr>
<tr>
<td>Health Care and Social Assistance</td>
<td>1,162</td>
<td>93.7</td>
<td>14,902</td>
</tr>
<tr>
<td>Administrative, Support, and Waste Management</td>
<td>789</td>
<td>91.9</td>
<td>8,064</td>
</tr>
<tr>
<td>Real Estate and Rental and Leasing</td>
<td>750</td>
<td>93.3</td>
<td>4,533</td>
</tr>
<tr>
<td>Finance and Insurance</td>
<td>528</td>
<td>87.1</td>
<td>3,070</td>
</tr>
<tr>
<td>Wholesale Trade</td>
<td>391</td>
<td>87.7</td>
<td>3,260</td>
</tr>
<tr>
<td>Manufacturing</td>
<td>287</td>
<td>93.5</td>
<td>3,740</td>
</tr>
<tr>
<td>Arts, Entertainment, and Recreation</td>
<td>276</td>
<td>95.5</td>
<td>3,133</td>
</tr>
<tr>
<td>Transportation and Warehousing</td>
<td>246</td>
<td>86.0</td>
<td>1,690</td>
</tr>
<tr>
<td>Educational Services</td>
<td>214</td>
<td>92.2</td>
<td>3,084</td>
</tr>
<tr>
<td>Information</td>
<td>113</td>
<td>78.5</td>
<td>1,651</td>
</tr>
<tr>
<td>Management of Companies and Enterprises</td>
<td>48</td>
<td>55.2</td>
<td>699</td>
</tr>
<tr>
<td>Agriculture, Forestry, Fishing and Hunting</td>
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<tr>
<td>Industries not classified</td>
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</tr>
<tr>
<td>Utilities</td>
<td>4</td>
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<td>94</td>
</tr>
<tr>
<td>Mining, Quarrying, and Oil and Gas Extraction</td>
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<td>100.0</td>
<td>-</td>
</tr>
<tr>
<td><strong>District Total</strong></td>
<td><strong>12,396</strong></td>
<td><strong>93.7</strong></td>
<td><strong>115,192</strong></td>
</tr>
</tbody>
</table>

This small business profile incorporates statistics on self-employment and small employer businesses from the 2017 American Community Survey (ACS) and the 2016 Statistics of US Businesses (SUSB), respectively. Small businesses are defined for this profile as firms employing fewer than 500 employees. District lines reflect the 115th Congress. For more information, please visit http://advocacy.sba.gov.
Virginia Congressional District 3

11,324 Small Employer Businesses 91.6% of Employer Businesses

139,412 Small Business Employees 41.7% of Employees

$5.4 billion Small Business Payroll 35.6% of Payroll

Number of Self-Employed (Census Bureau ACS, 2017)

Employer Businesses, Employment, and Payroll by Industry (Census Bureau SUSB, 2016)

<table>
<thead>
<tr>
<th>Industry (Ranked by Small Employer Businesses)</th>
<th>Employer Businesses</th>
<th>Employment</th>
<th>Payroll ($1,000)</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Small</td>
<td>%</td>
<td>Small</td>
</tr>
<tr>
<td>Other Services (except Public Administration)</td>
<td>1,746</td>
<td>97.1</td>
<td>12,029</td>
</tr>
<tr>
<td>Retail Trade</td>
<td>1,343</td>
<td>84.7</td>
<td>13,312</td>
</tr>
<tr>
<td>Construction</td>
<td>1,319</td>
<td>98.4</td>
<td>14,628</td>
</tr>
<tr>
<td>Health Care and Social Assistance</td>
<td>1,286</td>
<td>93.9</td>
<td>22,688</td>
</tr>
<tr>
<td>Accommodation and Food Services</td>
<td>1,224</td>
<td>93.4</td>
<td>20,453</td>
</tr>
<tr>
<td>Professional, Scientific, and Technical Services</td>
<td>1,153</td>
<td>90.9</td>
<td>12,322</td>
</tr>
<tr>
<td>Administrative, Support, and Waste Management</td>
<td>690</td>
<td>88.5</td>
<td>10,932</td>
</tr>
<tr>
<td>Real Estate and Rental and Leasing</td>
<td>552</td>
<td>88.6</td>
<td>3,831</td>
</tr>
<tr>
<td>Wholesale Trade</td>
<td>437</td>
<td>77.3</td>
<td>5,642</td>
</tr>
<tr>
<td>Finance and Insurance</td>
<td>406</td>
<td>84.2</td>
<td>2,718</td>
</tr>
<tr>
<td>Transportation and Warehousing</td>
<td>383</td>
<td>81.8</td>
<td>4,070</td>
</tr>
<tr>
<td>Manufacturing</td>
<td>366</td>
<td>89.3</td>
<td>9,517</td>
</tr>
<tr>
<td>Educational Services</td>
<td>176</td>
<td>89.8</td>
<td>2,936</td>
</tr>
<tr>
<td>Arts, Entertainment, and Recreation</td>
<td>165</td>
<td>93.8</td>
<td>2,272</td>
</tr>
<tr>
<td>Information</td>
<td>74</td>
<td>66.1</td>
<td>1,060</td>
</tr>
<tr>
<td>Management of Companies and Enterprises</td>
<td>30</td>
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<td>830</td>
</tr>
<tr>
<td>Industries not classified</td>
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<td>100.0</td>
<td>19</td>
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<tr>
<td>Agriculture, Forestry, Fishing and Hunting</td>
<td>18</td>
<td>100.0</td>
<td>61</td>
</tr>
<tr>
<td>Mining, Quarrying, and Oil and Gas Extraction</td>
<td>4</td>
<td>80.0</td>
<td>29</td>
</tr>
<tr>
<td>Utilities</td>
<td>4</td>
<td>57.1</td>
<td>63</td>
</tr>
<tr>
<td><strong>District Total</strong></td>
<td><strong>11,324</strong></td>
<td><strong>91.6</strong></td>
<td><strong>139,412</strong></td>
</tr>
</tbody>
</table>

This small business profile incorporates statistics on self-employment and small employer businesses from the 2017 American Community Survey (ACS) and the 2016 Statistics of US Businesses (SUSB), respectively. Small businesses are defined for this profile as firms employing fewer than 500 employees. District lines reflect the 115th Congress. For more information, please visit http://advocacy.sba.gov.
Virginia Congressional District 4

11,903  Small Employer Businesses
92.0%  of Employer Businesses

125,520  Small Business Employees
45.8%  of Employees

$4.9 billion  Small Business Payroll
37.7%  of Payroll

Number of Self-Employed
(Census Bureau ACS, 2017)

Employer Businesses, Employment, and Payroll by Industry (Census Bureau SUSB, 2016)

<table>
<thead>
<tr>
<th>Industry (Ranked by Small Employer Businesses)</th>
<th>Employer Businesses</th>
<th>Employment</th>
<th>Payroll ($1,000)</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Small</td>
<td>Small</td>
<td></td>
</tr>
<tr>
<td>Other Services (except Public Administration)</td>
<td>1,804</td>
<td>12,752</td>
<td>372,386</td>
</tr>
<tr>
<td>Construction</td>
<td>1,449</td>
<td>14,430</td>
<td>740,473</td>
</tr>
<tr>
<td>Professional, Scientific, and Technical Services</td>
<td>1,444</td>
<td>11,517</td>
<td>765,988</td>
</tr>
<tr>
<td>Retail Trade</td>
<td>1,424</td>
<td>10,532</td>
<td>308,079</td>
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<tr>
<td>Health Care and Social Assistance</td>
<td>1,173</td>
<td>17,803</td>
<td>641,637</td>
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<tr>
<td>Administrative and Food Services</td>
<td>1,156</td>
<td>18,354</td>
<td>295,826</td>
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<tr>
<td>Administrative, Support, and Waste Management</td>
<td>627</td>
<td>7,082</td>
<td>243,403</td>
</tr>
<tr>
<td>Real Estate and Rental and Leasing</td>
<td>519</td>
<td>2,413</td>
<td>104,724</td>
</tr>
<tr>
<td>Wholesale Trade</td>
<td>477</td>
<td>6,438</td>
<td>328,272</td>
</tr>
<tr>
<td>Manufacturing</td>
<td>433</td>
<td>8,131</td>
<td>382,642</td>
</tr>
<tr>
<td>Finance and Insurance</td>
<td>414</td>
<td>3,270</td>
<td>248,415</td>
</tr>
<tr>
<td>Transportation and Warehousing</td>
<td>403</td>
<td>5,337</td>
<td>244,055</td>
</tr>
<tr>
<td>Arts, Entertainment, and Recreation</td>
<td>225</td>
<td>2,655</td>
<td>65,196</td>
</tr>
<tr>
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<td>65,436</td>
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<tr>
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<tr>
<td>Industries not classified</td>
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<td>41</td>
<td>954</td>
</tr>
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<td>Agriculture, Forestry, Fishing and Hunting</td>
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<td>206</td>
<td>10,165</td>
</tr>
<tr>
<td>Management of Companies and Enterprises</td>
<td>38</td>
<td>388</td>
<td>32,661</td>
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<tr>
<td>Utilities</td>
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<td>232</td>
<td>19,165</td>
</tr>
<tr>
<td>Mining, Quarrying, and Oil and Gas Extraction</td>
<td>7</td>
<td>141</td>
<td>7,739</td>
</tr>
<tr>
<td><strong>District Total</strong></td>
<td><strong>11,903</strong></td>
<td><strong>125,520</strong></td>
<td><strong>4,935,446</strong></td>
</tr>
</tbody>
</table>

This small business profile incorporates statistics on self-employment and small employer businesses from the 2017 American Community Survey (ACS) and the 2016 Statistics of US Businesses (SUSB), respectively. Small businesses are defined for this profile as firms employing fewer than 500 employees. District lines reflect the 115th Congress. For more information, please visit http://advocacy.sba.gov.
Virginia Congressional District 5

<table>
<thead>
<tr>
<th>Industry (Ranked by Small Employer Businesses)</th>
<th>Employer Businesses</th>
<th>Employment</th>
<th>Payroll ($1,000)</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Small</td>
<td>%</td>
<td>Small</td>
</tr>
<tr>
<td>Construction</td>
<td>2,121</td>
<td>99.5</td>
<td>13,017</td>
</tr>
<tr>
<td>Other Services (except Public Administration)</td>
<td>1,906</td>
<td>99.0</td>
<td>10,799</td>
</tr>
<tr>
<td>Retail Trade</td>
<td>1,723</td>
<td>90.1</td>
<td>13,129</td>
</tr>
<tr>
<td>Professional, Scientific, and Technical Services</td>
<td>1,516</td>
<td>96.9</td>
<td>9,052</td>
</tr>
<tr>
<td>Health Care and Social Assistance</td>
<td>1,102</td>
<td>93.7</td>
<td>15,055</td>
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<td>Accommodation and Food Services</td>
<td>1,033</td>
<td>93.4</td>
<td>16,276</td>
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<td>Administrative, Support, and Waste Management</td>
<td>784</td>
<td>94.6</td>
<td>6,607</td>
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<tr>
<td>Real Estate and Rental and Leasing</td>
<td>613</td>
<td>94.3</td>
<td>2,375</td>
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<tr>
<td>Manufacturing</td>
<td>561</td>
<td>91.5</td>
<td>11,128</td>
</tr>
<tr>
<td>Finance and Insurance</td>
<td>476</td>
<td>89.0</td>
<td>3,209</td>
</tr>
<tr>
<td>Wholesale Trade</td>
<td>437</td>
<td>88.5</td>
<td>4,444</td>
</tr>
<tr>
<td>Transportation and Warehousing</td>
<td>412</td>
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<td>2,822</td>
</tr>
<tr>
<td>Arts, Entertainment, and Recreation</td>
<td>282</td>
<td>98.6</td>
<td>3,090</td>
</tr>
<tr>
<td>Agriculture, Forestry, Fishing and Hunting</td>
<td>243</td>
<td>100.0</td>
<td>1,493</td>
</tr>
<tr>
<td>Educational Services</td>
<td>225</td>
<td>97.8</td>
<td>4,990</td>
</tr>
<tr>
<td>Information</td>
<td>163</td>
<td>85.3</td>
<td>1,766</td>
</tr>
<tr>
<td>Industries not classified</td>
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<td>100.0</td>
<td>82</td>
</tr>
<tr>
<td>Management of Companies and Enterprises</td>
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<td>62.5</td>
<td>648</td>
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<tr>
<td>Mining, Quarrying, and Oil and Gas Extraction</td>
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<td>83.3</td>
<td>234</td>
</tr>
<tr>
<td>Utilities</td>
<td>7</td>
<td>43.8</td>
<td>229</td>
</tr>
<tr>
<td><strong>District Total</strong></td>
<td><strong>13,608</strong></td>
<td><strong>95.2</strong></td>
<td><strong>120,445</strong></td>
</tr>
</tbody>
</table>

This small business profile incorporates statistics on self-employment and small employer businesses from the 2017 American Community Survey (ACS) and the 2016 Statistics of US Businesses (SUSB), respectively. Small businesses are defined for this profile as firms employing fewer than 500 employees. District lines reflect the 115th Congress. For more information, please visit [http://advocacy.sba.gov](http://advocacy.sba.gov).
**Virginia Congressional District 6**

<table>
<thead>
<tr>
<th>Industry (Ranked by Small Employer Businesses)</th>
<th>Employer Businesses</th>
<th>Employment</th>
<th>Payroll ($1,000)</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Small</td>
<td>%</td>
<td>Small</td>
</tr>
<tr>
<td>Other Services (except Public Administration)</td>
<td>2,152</td>
<td>98.3</td>
<td>12,154</td>
</tr>
<tr>
<td>Construction</td>
<td>1,848</td>
<td>98.8</td>
<td>13,123</td>
</tr>
<tr>
<td>Retail Trade</td>
<td>1,740</td>
<td>89.7</td>
<td>14,113</td>
</tr>
<tr>
<td>Professional, Scientific, and Technical Services</td>
<td>1,410</td>
<td>96.4</td>
<td>9,101</td>
</tr>
<tr>
<td>Health Care and Social Assistance</td>
<td>1,246</td>
<td>93.2</td>
<td>20,908</td>
</tr>
<tr>
<td>Accommodation and Food Services</td>
<td>1,224</td>
<td>93.3</td>
<td>20,680</td>
</tr>
<tr>
<td>Administrative, Support, and Waste Management</td>
<td>741</td>
<td>92.2</td>
<td>5,252</td>
</tr>
<tr>
<td>Real Estate and Rental and Leasing</td>
<td>672</td>
<td>93.3</td>
<td>2,796</td>
</tr>
<tr>
<td>Finance and Insurance</td>
<td>578</td>
<td>88.4</td>
<td>4,591</td>
</tr>
<tr>
<td>Manufacturing</td>
<td>561</td>
<td>84.6</td>
<td>13,697</td>
</tr>
<tr>
<td>Wholesale Trade</td>
<td>503</td>
<td>83.6</td>
<td>6,602</td>
</tr>
<tr>
<td>Transportation and Warehousing</td>
<td>393</td>
<td>83.4</td>
<td>4,088</td>
</tr>
<tr>
<td>Arts, Entertainment, and Recreation</td>
<td>260</td>
<td>97.0</td>
<td>3,080</td>
</tr>
<tr>
<td>Educational Services</td>
<td>202</td>
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</tr>
<tr>
<td>Information</td>
<td>121</td>
<td>80.7</td>
<td>1,266</td>
</tr>
<tr>
<td>Agriculture, Forestry, Fishing and Hunting</td>
<td>66</td>
<td>98.5</td>
<td>178</td>
</tr>
<tr>
<td>Industries not classified</td>
<td>35</td>
<td>100.0</td>
<td>34</td>
</tr>
<tr>
<td>Management of Companies and Enterprises</td>
<td>34</td>
<td>39.5</td>
<td>868</td>
</tr>
<tr>
<td>Mining, Quarrying, and Oil and Gas Extraction</td>
<td>18</td>
<td>90.0</td>
<td>329</td>
</tr>
<tr>
<td>Utilities</td>
<td>9</td>
<td>64.3</td>
<td>423</td>
</tr>
<tr>
<td><strong>District Total</strong></td>
<td><strong>13,723</strong></td>
<td><strong>93.7</strong></td>
<td><strong>137,662</strong></td>
</tr>
</tbody>
</table>

This small business profile incorporates statistics on self-employment and small employer businesses from the 2017 American Community Survey (ACS) and the 2016 Statistics of US Businesses (SUSB), respectively. Small businesses are defined for this profile as firms employing fewer than 500 employees. District lines reflect the 115th Congress. For more information, please visit [http://advocacy.sba.gov](http://advocacy.sba.gov).
### Virginia Congressional District 7

**Small Business Profile**

**Employer Businesses, Employment, and Payroll by Industry (Census Bureau SUSB, 2016)**

<table>
<thead>
<tr>
<th>Industry (Ranked by Small Employer Businesses)</th>
<th>Employer Businesses</th>
<th>Employment</th>
<th>Payroll ($1,000)</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Small</td>
<td>%</td>
<td>Small</td>
</tr>
<tr>
<td>Construction</td>
<td>2,136</td>
<td>99.2</td>
<td>14,826</td>
</tr>
<tr>
<td>Professional, Scientific, and Technical Services</td>
<td>2,127</td>
<td>95.3</td>
<td>13,996</td>
</tr>
<tr>
<td>Other Services (except Public Administration)</td>
<td>1,852</td>
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<td>12,604</td>
</tr>
<tr>
<td>Health Care and Social Assistance</td>
<td>1,522</td>
<td>93.9</td>
<td>22,340</td>
</tr>
<tr>
<td>Retail Trade</td>
<td>1,336</td>
<td>83.7</td>
<td>11,408</td>
</tr>
<tr>
<td>Accommodation and Food Services</td>
<td>1,017</td>
<td>91.0</td>
<td>16,205</td>
</tr>
<tr>
<td>Administrative, Support, and Waste Management</td>
<td>950</td>
<td>90.9</td>
<td>9,326</td>
</tr>
<tr>
<td>Finance and Insurance</td>
<td>751</td>
<td>81.9</td>
<td>4,526</td>
</tr>
<tr>
<td>Real Estate and Rental and Leasing</td>
<td>662</td>
<td>91.4</td>
<td>3,477</td>
</tr>
<tr>
<td>Wholesale Trade</td>
<td>634</td>
<td>85.3</td>
<td>5,850</td>
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<tr>
<td>Transportation and Warehousing</td>
<td>356</td>
<td>91.3</td>
<td>2,064</td>
</tr>
<tr>
<td>Manufacturing</td>
<td>325</td>
<td>93.4</td>
<td>5,613</td>
</tr>
<tr>
<td>Arts, Entertainment, and Recreation</td>
<td>254</td>
<td>94.4</td>
<td>4,260</td>
</tr>
<tr>
<td>Educational Services</td>
<td>253</td>
<td>94.1</td>
<td>3,234</td>
</tr>
<tr>
<td>Information</td>
<td>125</td>
<td>71.4</td>
<td>1,494</td>
</tr>
<tr>
<td>Agriculture, Forestry, Fishing and Hunting</td>
<td>53</td>
<td>98.1</td>
<td>169</td>
</tr>
<tr>
<td>Industries not classified</td>
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<td>72</td>
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<tr>
<td>Management of Companies and Enterprises</td>
<td>42</td>
<td>39.3</td>
<td>638</td>
</tr>
<tr>
<td>Mining, Quarrying, and Oil and Gas Extraction</td>
<td>8</td>
<td>72.7</td>
<td>104</td>
</tr>
<tr>
<td>Utilities</td>
<td>6</td>
<td>50.0</td>
<td>492</td>
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<tr>
<td><strong>District Total</strong></td>
<td>14,396</td>
<td>93.0</td>
<td>132,698</td>
</tr>
</tbody>
</table>

*This small business profile incorporates statistics on self-employment and small employer businesses from the 2017 American Community Survey (ACS) and the 2016 Statistics of US Businesses (SUSB), respectively. Small businesses are defined for this profile as firms employing fewer than 500 employees. District lines reflect the 115th Congress. For more information, please visit [http://advocacy.sba.gov](http://advocacy.sba.gov).*
Virginia Congressional District 8

- Number of Self-Employed (Census Bureau ACS, 2017)
- District Total: 36,835

**Employer Businesses, Employment, and Payroll by Industry (Census Bureau SUSB, 2016)**

<table>
<thead>
<tr>
<th>Industry ( Ranked by Small Employer Businesses )</th>
<th>Employer Businesses</th>
<th>Employment</th>
<th>Payroll ($1,000)</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Small</td>
<td>%</td>
<td>Small</td>
</tr>
<tr>
<td>Professional, Scientific, and Technical Services</td>
<td>3,880</td>
<td>96.0</td>
<td>44,185</td>
</tr>
<tr>
<td>Other Services (except Public Administration)</td>
<td>2,262</td>
<td>98.3</td>
<td>27,267</td>
</tr>
<tr>
<td>Health Care and Social Assistance</td>
<td>1,560</td>
<td>95.1</td>
<td>16,798</td>
</tr>
<tr>
<td>Accommodation and Food Services</td>
<td>1,436</td>
<td>92.6</td>
<td>23,031</td>
</tr>
<tr>
<td>Retail Trade</td>
<td>1,282</td>
<td>85.1</td>
<td>11,199</td>
</tr>
<tr>
<td>Construction</td>
<td>1,203</td>
<td>98.2</td>
<td>11,325</td>
</tr>
<tr>
<td>Administrative, Support, and Waste Management</td>
<td>879</td>
<td>89.6</td>
<td>15,665</td>
</tr>
<tr>
<td>Real Estate and Rental and Leasing</td>
<td>662</td>
<td>90.6</td>
<td>4,458</td>
</tr>
<tr>
<td>Finance and Insurance</td>
<td>414</td>
<td>84.5</td>
<td>4,099</td>
</tr>
<tr>
<td>Wholesale Trade</td>
<td>360</td>
<td>87.2</td>
<td>3,775</td>
</tr>
<tr>
<td>Educational Services</td>
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<td>93.0</td>
<td>6,577</td>
</tr>
<tr>
<td>Information</td>
<td>279</td>
<td>84.5</td>
<td>5,001</td>
</tr>
<tr>
<td>Transportation and Warehousing</td>
<td>271</td>
<td>86.3</td>
<td>3,108</td>
</tr>
<tr>
<td>Arts, Entertainment, and Recreation</td>
<td>230</td>
<td>94.3</td>
<td>2,754</td>
</tr>
<tr>
<td>Manufacturing</td>
<td>214</td>
<td>93.9</td>
<td>2,808</td>
</tr>
<tr>
<td>Industries not classified</td>
<td>85</td>
<td>100.0</td>
<td>104</td>
</tr>
<tr>
<td>Management of Companies and Enterprises</td>
<td>53</td>
<td>49.1</td>
<td>1,021</td>
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<tr>
<td>Utilities</td>
<td>4</td>
<td>44.4</td>
<td>11</td>
</tr>
<tr>
<td>Mining, Quarrying, and Oil and Gas Extraction</td>
<td>3</td>
<td>75.0</td>
<td></td>
</tr>
<tr>
<td>Agriculture, Forestry, Fishing and Hunting</td>
<td>1</td>
<td>100.0</td>
<td></td>
</tr>
<tr>
<td><strong>District Total</strong></td>
<td><strong>15,357</strong></td>
<td><strong>93.8</strong></td>
<td><strong>183,196</strong></td>
</tr>
</tbody>
</table>

This small business profile incorporates statistics on self-employment and small employer businesses from the 2017 American Community Survey (ACS) and the 2016 Statistics of US Businesses (SUSB), respectively. Small businesses are defined for this profile as firms employing fewer than 500 employees. District lines reflect the 115th Congress. For more information, please visit [http://advocacy.sba.gov](http://advocacy.sba.gov).
2019 Small Business Profile

Virginia Congressional District 9

**10,395** Small Employer Businesses of Employer Businesses

**93.8%**

**96,810** Small Business Employees of Employees

**46.4%**

**$3.1 billion** Small Business Payroll of Payroll

**40.3%**

Number of Self-Employed (Census Bureau ACS, 2017)

<table>
<thead>
<tr>
<th>Number of Self-Employed</th>
<th>District Total: 22,585</th>
</tr>
</thead>
<tbody>
<tr>
<td>0 to 71</td>
<td>District Total: 22,585</td>
</tr>
<tr>
<td>72 to 123</td>
<td>District Total: 22,585</td>
</tr>
<tr>
<td>124 to 176</td>
<td>District Total: 22,585</td>
</tr>
<tr>
<td>177 to 634</td>
<td>District Total: 22,585</td>
</tr>
</tbody>
</table>

**Employer Businesses, Employment, and Payroll by Industry (Census Bureau SUSB, 2016)**

<table>
<thead>
<tr>
<th>Industry ( Ranked by Small Employer Businesses)</th>
<th>Employer Businesses</th>
<th>Employment</th>
<th>Payroll ($1,000)</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Small</td>
<td>%</td>
<td>Small</td>
</tr>
<tr>
<td>Other Services (except Public Administration)</td>
<td>1,657</td>
<td>98.4</td>
<td>7,992</td>
</tr>
<tr>
<td>Retail Trade</td>
<td>1,518</td>
<td>91.0</td>
<td>12,647</td>
</tr>
<tr>
<td>Construction</td>
<td>1,095</td>
<td>98.6</td>
<td>7,252</td>
</tr>
<tr>
<td>Professional, Scientific, and Technical Services</td>
<td>1,051</td>
<td>95.9</td>
<td>6,236</td>
</tr>
<tr>
<td>Health Care and Social Assistance</td>
<td>1,048</td>
<td>93.2</td>
<td>14,495</td>
</tr>
<tr>
<td>Accommodation and Food Services</td>
<td>828</td>
<td>91.3</td>
<td>13,184</td>
</tr>
<tr>
<td>Manufacturing</td>
<td>523</td>
<td>84.2</td>
<td>11,519</td>
</tr>
<tr>
<td>Transportation and Warehousing</td>
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<td>91.5</td>
<td>3,094</td>
</tr>
<tr>
<td>Wholesale Trade</td>
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<td>85.3</td>
<td>4,388</td>
</tr>
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<td>1,460</td>
</tr>
<tr>
<td>Finance and Insurance</td>
<td>415</td>
<td>90.8</td>
<td>3,507</td>
</tr>
<tr>
<td>Administrative, Support, and Waste Management</td>
<td>391</td>
<td>89.9</td>
<td>3,130</td>
</tr>
<tr>
<td>Arts, Entertainment, and Recreation</td>
<td>176</td>
<td>99.4</td>
<td>1,756</td>
</tr>
<tr>
<td>Educational Services</td>
<td>115</td>
<td>96.6</td>
<td>2,203</td>
</tr>
<tr>
<td>Information</td>
<td>112</td>
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<td>1,108</td>
</tr>
<tr>
<td>Agriculture, Forestry, Fishing and Hunting</td>
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<td>100.0</td>
<td>552</td>
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<tr>
<td>Mining, Quarrying, and Oil and Gas Extraction</td>
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<td>1,929</td>
</tr>
<tr>
<td>Industries not classified</td>
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<td>20</td>
</tr>
<tr>
<td>Management of Companies and Enterprises</td>
<td>21</td>
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<td>227</td>
</tr>
<tr>
<td>Utilities</td>
<td>9</td>
<td>60.0</td>
<td>111</td>
</tr>
</tbody>
</table>

**District Total**

<table>
<thead>
<tr>
<th>Employer Businesses</th>
<th>Employment</th>
<th>Payroll ($1,000)</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>10,395</strong></td>
<td><strong>96,810</strong></td>
<td><strong>$3.071,144</strong></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>%</th>
<th></th>
<th>40.3</th>
</tr>
</thead>
</table>

This small business profile incorporates statistics on self-employment and small employer businesses from the 2017 American Community Survey (ACS) and the 2016 Statistics of US Businesses (SUSB), respectively. Small businesses are defined for this profile as firms employing fewer than 500 employees. District lines reflect the 115th Congress. For more information, please visit [http://advocacy.sba.gov](http://advocacy.sba.gov).
Virginia Congressional District 10

**Employer Businesses, Employment, and Payroll by Industry (Census Bureau SUSB, 2016)**

<table>
<thead>
<tr>
<th>Industry (Ranked by Small Employer Businesses)</th>
<th>Employer Businesses</th>
<th>Employment</th>
<th>Payroll ($1,000)</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Small</td>
<td>%</td>
<td>Small</td>
</tr>
<tr>
<td>Professional, Scientific, and Technical Services</td>
<td>5,219</td>
<td>97.9</td>
<td>35,849</td>
</tr>
<tr>
<td>Construction</td>
<td>2,145</td>
<td>98.5</td>
<td>20,232</td>
</tr>
<tr>
<td>Other Services (except Public Administration)</td>
<td>1,806</td>
<td>98.1</td>
<td>14,408</td>
</tr>
<tr>
<td>Health Care and Social Assistance</td>
<td>1,675</td>
<td>95.2</td>
<td>17,373</td>
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<tr>
<td>Retail Trade</td>
<td>1,318</td>
<td>83.5</td>
<td>12,386</td>
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<td>Accommodation and Food Services</td>
<td>1,240</td>
<td>92.6</td>
<td>17,391</td>
</tr>
<tr>
<td>Administrative, Support, and Waste Management</td>
<td>1,156</td>
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<td>14,924</td>
</tr>
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<td>Real Estate and Rental and Leasing</td>
<td>824</td>
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<td>2,753</td>
</tr>
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<td>Wholesale Trade</td>
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<td>6,481</td>
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<td>Finance and Insurance</td>
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<td>2,911</td>
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<tr>
<td>Transportation and Warehousing</td>
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<td>Educational Services</td>
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<td>4,605</td>
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<tr>
<td>Manufacturing</td>
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<td>7,364</td>
</tr>
<tr>
<td>Arts, Entertainment, and Recreation</td>
<td>309</td>
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<td>3,613</td>
</tr>
<tr>
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<td>3,723</td>
</tr>
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<td>Industries not classified</td>
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</tr>
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<td>Management of Companies and Enterprises</td>
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<td>875</td>
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<tr>
<td>Agriculture, Forestry, Fishing and Hunting</td>
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<td>Utilities</td>
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<td>70.0</td>
<td>95</td>
</tr>
<tr>
<td>Mining, Quarrying, and Oil and Gas Extraction</td>
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<td>75.0</td>
<td>142</td>
</tr>
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<td><strong>District Total</strong></td>
<td><strong>18,328</strong></td>
<td><strong>94.7</strong></td>
<td><strong>169,442</strong></td>
</tr>
</tbody>
</table>

This small business profile incorporates statistics on self-employment and small employer businesses from the 2017 American Community Survey (ACS) and the 2016 Statistics of US Businesses (SUSB), respectively. Small businesses are defined for this profile as firms employing fewer than 500 employees. District lines reflect the 115th Congress. For more information, please visit [http://advocacy.sba.gov](http://advocacy.sba.gov).
2019 Small Business Profile

Virginia Congressional District 11

16,803 Small Employer Businesses 191,279 Small Business Employees $13.1 billion Small Business Payroll
93.4% of Employer Businesses 44.3% of Employees 38.7% of Payroll

Employer Businesses, Employment, and Payroll by Industry (Census Bureau SUSB, 2016)

<table>
<thead>
<tr>
<th>Industry (Ranked by Small Employer Businesses)</th>
<th>Employer Businesses</th>
<th>Employment</th>
<th>Payroll ($1,000)</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Small</td>
<td>%</td>
<td>Small</td>
</tr>
<tr>
<td>Professional, Scientific, and Technical Services</td>
<td>5,030</td>
<td>96.0</td>
<td>63,462</td>
</tr>
<tr>
<td>Health Care and Social Assistance</td>
<td>2,100</td>
<td>95.9</td>
<td>23,473</td>
</tr>
<tr>
<td>Other Services (except Public Administration)</td>
<td>1,746</td>
<td>98.4</td>
<td>15,330</td>
</tr>
<tr>
<td>Construction</td>
<td>1,470</td>
<td>98.7</td>
<td>9,826</td>
</tr>
<tr>
<td>Accommodation and Food Services</td>
<td>1,203</td>
<td>91.8</td>
<td>15,971</td>
</tr>
<tr>
<td>Retail Trade</td>
<td>1,130</td>
<td>78.5</td>
<td>10,855</td>
</tr>
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<td>Administrative, Support, and Waste Management</td>
<td>882</td>
<td>90.2</td>
<td>17,138</td>
</tr>
<tr>
<td>Finance and Insurance</td>
<td>685</td>
<td>83.7</td>
<td>6,678</td>
</tr>
<tr>
<td>Real Estate and Rental and Leasing</td>
<td>685</td>
<td>91.5</td>
<td>3,184</td>
</tr>
<tr>
<td>Educational Services</td>
<td>423</td>
<td>96.6</td>
<td>6,531</td>
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<tr>
<td>Wholesale Trade</td>
<td>383</td>
<td>84.5</td>
<td>3,375</td>
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<tr>
<td>Information</td>
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<td>77.1</td>
<td>6,739</td>
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<td>91.7</td>
<td>1,642</td>
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<tr>
<td>Arts, Entertainment, and Recreation</td>
<td>230</td>
<td>92.0</td>
<td>2,621</td>
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<tr>
<td>Manufacturing</td>
<td>196</td>
<td>94.7</td>
<td>2,020</td>
</tr>
<tr>
<td>Management of Companies and Enterprises</td>
<td>75</td>
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<td>2,251</td>
</tr>
<tr>
<td>Industries not classified</td>
<td>47</td>
<td>100.0</td>
<td>53</td>
</tr>
<tr>
<td>Agriculture, Forestry, Fishing and Hunting</td>
<td>3</td>
<td>100.0</td>
<td>-</td>
</tr>
<tr>
<td>Mining, Quarrying, and Oil and Gas Extraction</td>
<td>3</td>
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<td>8</td>
</tr>
<tr>
<td>Utilities</td>
<td>3</td>
<td>30.0</td>
<td>5</td>
</tr>
<tr>
<td><strong>District Total</strong></td>
<td><strong>16,803</strong></td>
<td><strong>93.4</strong></td>
<td><strong>191,279</strong></td>
</tr>
</tbody>
</table>

This small business profile incorporates statistics on self-employment and small employer businesses from the 2017 American Community Survey (ACS) and the 2016 Statistics of US Businesses (SUSB), respectively. Small businesses are defined for this profile as firms employing fewer than 500 employees. District lines reflect the 115th Congress. For more information, please visit http://advocacy.sba.gov.