

2020 Small Business Profile

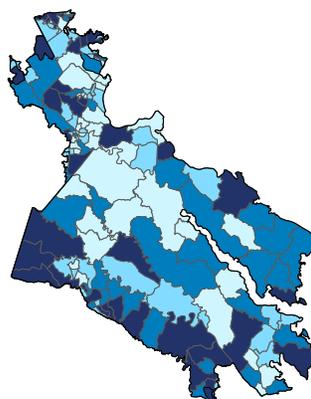
Virginia Congressional District 1



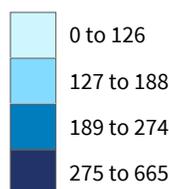
13,707 Small Employer Businesses
94.0% of Employer Businesses

124,775 Small Business Employees
56.3% of Employees

\$5.3 billion Small Business Payroll
57.2% of Payroll



Number of Self-Employed
(Census Bureau ACS, 2018)



District Total: 31,778

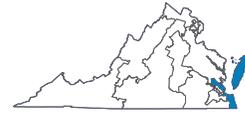
Employer Businesses, Employment, and Payroll by Industry (Census Bureau SUBS, 2017)

Industry	Employer Businesses		Employment		Payroll (\$1,000)	
	Small	%	Small	%	Small	%
Construction	2,635	99.1	21,619	92.4	1,175,069	91.6
Other Services (except Public Administration)	1,852	98.4	10,565	92.0	313,279	90.2
Professional, Scientific, and Technical Services	1,754	96.0	13,713	74.5	945,372	69.7
Retail Trade	1,381	84.6	11,564	29.9	368,072	36.4
Accommodation and Food Services	1,121	92.9	16,437	60.6	266,968	59.4
Health Care and Social Assistance	1,081	92.2	15,094	53.4	620,140	47.5
Administrative, Support, and Waste Management	963	94.6	7,728	57.7	310,375	58.8
Real Estate and Rental and Leasing	599	91.6	2,076	68.9	97,710	68.0
Wholesale Trade	539	85.0	5,677	47.6	330,067	49.2
Manufacturing	398	90.7	6,864	59.9	325,595	61.9
Transportation and Warehousing	379	90.7	3,125	56.9	133,626	54.0
Finance and Insurance	317	82.8	2,027	23.2	115,935	24.0
Arts, Entertainment, and Recreation	306	95.0	3,385	51.8	60,225	57.9
Educational Services	188	94.0	2,124	62.9	69,051	67.0
Information	105	77.8	1,209	39.0	52,335	31.3
Agriculture, Forestry, Fishing and Hunting	81	98.8	402	41.9	15,863	23.8
Management of Companies and Enterprises	26	41.9	456	9.1	29,439	8.3
Utilities	14	73.7	549	64.4	44,038	62.7
Industries not classified	13	100.0	34	100.0	311	100.0
Mining, Quarrying, and Oil and Gas Extraction	9	69.2	127	47.9	6,008	39.3
District Total	13,707	94.0	124,775	56.3	5,279,478	57.2

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2020 Small Business Profile

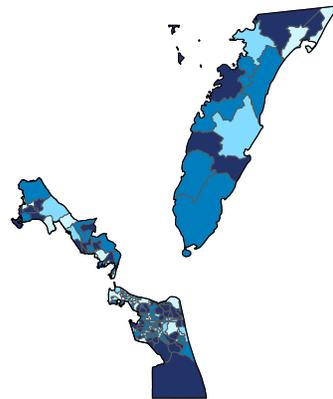
Virginia Congressional District 2



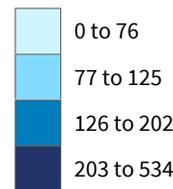
12,542 Small Employer Businesses
93.7% of Employer Businesses

116,506 Small Business Employees
50.5% of Employees

\$4.3 billion Small Business Payroll
48.7% of Payroll



Number of Self-Employed
(Census Bureau ACS, 2018)



District Total: 27,277

Employer Businesses, Employment, and Payroll by Industry (Census Bureau SUBS, 2017)

Industry	Employer Businesses		Employment		Payroll (\$1,000)	
	Small	%	Small	%	Small	%
Construction	1,754	99.4	11,998	93.5	575,917	90.7
Other Services (except Public Administration)	1,571	97.8	9,832	86.7	268,316	84.0
Professional, Scientific, and Technical Services	1,554	94.4	11,878	52.9	752,925	52.0
Accommodation and Food Services	1,500	94.2	23,524	59.8	417,930	59.5
Retail Trade	1,283	85.5	10,424	30.1	295,389	34.3
Health Care and Social Assistance	1,199	93.6	14,509	51.8	612,238	47.7
Administrative, Support, and Waste Management	792	91.7	7,784	51.9	245,692	54.8
Real Estate and Rental and Leasing	766	93.5	5,157	72.0	234,986	73.3
Finance and Insurance	534	86.5	3,350	24.5	171,162	18.9
Wholesale Trade	382	87.0	2,939	60.7	207,868	66.4
Manufacturing	288	93.5	3,802	34.1	162,787	30.4
Arts, Entertainment, and Recreation	284	95.3	3,089	31.8	70,309	38.5
Transportation and Warehousing	256	86.5	1,732	29.6	62,832	20.6
Educational Services	231	93.9	3,228	56.1	106,674	54.2
Information	115	75.2	1,961	42.8	83,782	39.3
Management of Companies and Enterprises	40	50.0	832	23.4	56,965	27.4
Agriculture, Forestry, Fishing and Hunting	35	97.2	343	99.1	13,639	98.9
Industries not classified	8	100.0	6	100.0	178	100.0
Utilities	6	66.7	98	22.2	8,198	21.6
District Total	12,542	93.7	116,506	50.5	4,348,461	48.7

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2020 Small Business Profile

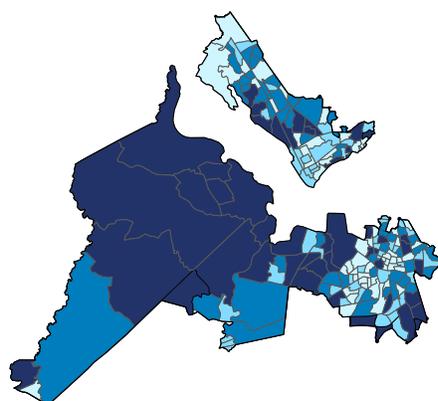
Virginia Congressional District 3



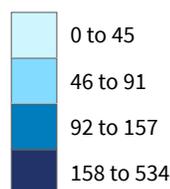
11,431 Small Employer Businesses
91.6% of Employer Businesses

140,121 Small Business Employees
41.6% of Employees

\$5.5 billion Small Business Payroll
35.3% of Payroll



Number of Self-Employed
(Census Bureau ACS, 2018)



District Total: 20,701

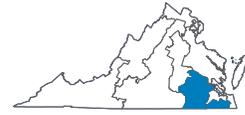
Employer Businesses, Employment, and Payroll by Industry (Census Bureau SUBS, 2017)

Industry	Employer Businesses		Employment		Payroll (\$1,000)	
	Small	%	Small	%	Small	%
Other Services (except Public Administration)	1,795	97.2	12,025	86.5	330,459	84.5
Retail Trade	1,351	84.8	12,904	29.5	373,208	34.1
Construction	1,328	98.4	14,879	92.5	769,417	90.1
Health Care and Social Assistance	1,315	93.5	23,592	37.5	1,025,098	31.2
Accommodation and Food Services	1,245	93.4	20,725	58.1	310,414	56.0
Professional, Scientific, and Technical Services	1,148	91.0	12,750	45.1	808,223	41.7
Administrative, Support, and Waste Management	701	89.0	10,991	44.1	330,961	37.3
Real Estate and Rental and Leasing	545	88.5	3,850	65.9	178,571	63.6
Wholesale Trade	438	77.0	5,571	47.4	293,675	41.7
Finance and Insurance	401	83.5	2,902	25.3	153,206	19.7
Transportation and Warehousing	376	81.2	4,809	42.3	271,042	43.5
Manufacturing	360	88.7	8,178	18.4	418,674	15.7
Educational Services	179	91.3	2,973	46.2	95,578	44.9
Arts, Entertainment, and Recreation	162	93.1	2,171	51.8	46,556	69.1
Information	80	64.0	1,068	15.5	64,345	15.9
Management of Companies and Enterprises	36	42.9	555	7.1	27,220	3.6
Agriculture, Forestry, Fishing and Hunting	17	100.0	47	100.0	2,861	100.0
Industries not classified	17	100.0	30	100.0	1,108	100.0
Mining, Quarrying, and Oil and Gas Extraction	5	100.0	38	100.0	2,241	100.0
Utilities	5	62.5	63	7.4	5,102	7.1
District Total	11,431	91.6	140,121	41.6	5,507,959	35.3

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2020 Small Business Profile

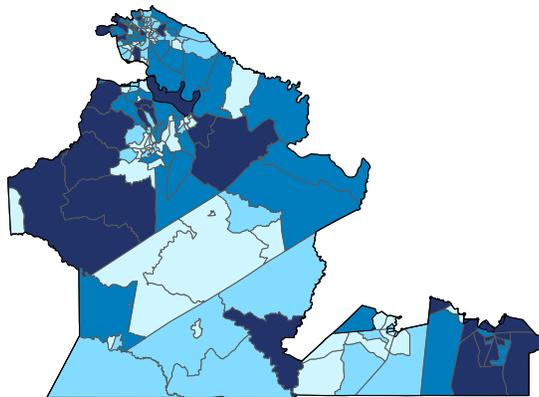
Virginia Congressional District 4



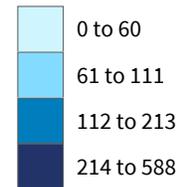
12,057 Small Employer Businesses
92.1% of Employer Businesses

128,218 Small Business Employees
45.1% of Employees

\$5.1 billion Small Business Payroll
36.9% of Payroll



Number of Self-Employed
(Census Bureau ACS, 2018)



District Total: 24,149

Employer Businesses, Employment, and Payroll by Industry (Census Bureau SUSB, 2017)

Industry	Employer Businesses		Employment		Payroll (\$1,000)	
	Small	%	Small	%	Small	%
Other Services (except Public Administration)	1,835	97.6	12,781	80.4	371,542	73.4
Construction	1,502	97.7	14,434	77.0	769,047	72.3
Professional, Scientific, and Technical Services	1,451	93.9	11,682	57.3	804,745	56.3
Retail Trade	1,398	87.9	10,904	31.7	330,363	35.7
Accommodation and Food Services	1,200	93.8	20,660	65.8	324,110	64.1
Health Care and Social Assistance	1,155	92.6	17,309	38.1	624,703	26.3
Administrative, Support, and Waste Management	648	90.1	7,611	37.4	257,050	40.0
Real Estate and Rental and Leasing	544	89.8	2,987	58.9	131,131	52.9
Wholesale Trade	482	76.4	6,388	48.1	336,438	43.9
Manufacturing	455	83.5	8,195	30.9	398,139	24.7
Transportation and Warehousing	405	80.7	4,905	28.4	218,612	25.4
Finance and Insurance	400	82.3	2,599	20.6	210,584	16.8
Arts, Entertainment, and Recreation	225	94.9	2,718	60.6	63,844	69.1
Educational Services	203	96.2	2,783	48.7	74,035	31.3
Information	109	74.1	1,447	42.3	79,856	38.4
Agriculture, Forestry, Fishing and Hunting	39	97.5	209	95.4	10,947	93.9
Management of Companies and Enterprises	30	39.0	351	8.2	29,143	6.3
Industries not classified	14	100.0	15	100.0	624	100.0
Utilities	10	58.8	132	-	10,460	-
Mining, Quarrying, and Oil and Gas Extraction	9	75.0	108	42.2	7,199	41.8
District Total	12,057	92.1	128,218	45.1	5,052,572	36.9

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2020 Small Business Profile

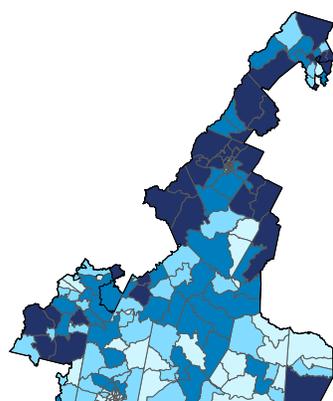
Virginia Congressional District 5



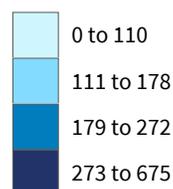
13,687 Small Employer Businesses
95.1% of Employer Businesses

122,845 Small Business Employees
58.2% of Employees

\$4.6 billion Small Business Payroll
51.0% of Payroll



Number of Self-Employed
(Census Bureau ACS, 2018)



District Total: 33,836

Employer Businesses, Employment, and Payroll by Industry (Census Bureau SUSB, 2017)

Industry	Employer Businesses		Employment		Payroll (\$1,000)	
	Small	%	Small	%	Small	%
Construction	2,121	99.4	13,773	92.7	600,970	90.6
Other Services (except Public Administration)	1,925	99.0	11,290	94.6	348,985	93.9
Retail Trade	1,714	90.2	12,528	39.5	374,742	44.7
Professional, Scientific, and Technical Services	1,541	96.9	8,969	75.5	556,346	68.5
Health Care and Social Assistance	1,127	93.8	15,913	41.8	578,676	25.8
Accommodation and Food Services	1,045	93.1	17,395	67.4	280,571	64.6
Administrative, Support, and Waste Management	796	94.4	6,845	57.1	211,747	58.3
Real Estate and Rental and Leasing	626	94.7	2,352	86.4	94,898	86.7
Manufacturing	564	91.1	11,200	43.3	447,795	36.6
Finance and Insurance	471	89.0	3,484	48.3	292,267	50.9
Transportation and Warehousing	432	94.7	2,981	60.2	110,284	55.7
Wholesale Trade	418	88.0	3,942	71.4	201,174	72.3
Arts, Entertainment, and Recreation	272	98.6	3,067	78.5	93,459	88.0
Agriculture, Forestry, Fishing and Hunting	242	100.0	1,492	100.0	61,038	100.0
Educational Services	231	97.5	4,593	74.3	163,228	82.0
Information	173	86.1	1,794	46.8	95,763	34.3
Management of Companies and Enterprises	41	68.3	687	40.8	47,893	32.5
Industries not classified	16	100.0	14	100.0	430	100.0
Mining, Quarrying, and Oil and Gas Extraction	16	88.9	271	79.7	14,388	75.4
Utilities	8	50.0	255	28.2	20,768	25.6
District Total	13,687	95.1	122,845	58.2	4,595,422	51.0

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2020 Small Business Profile

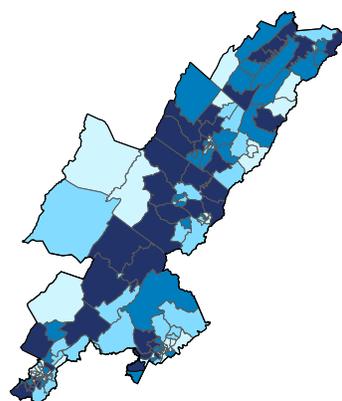
Virginia Congressional District 6



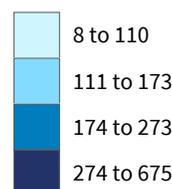
13,805 Small Employer Businesses
93.8% of Employer Businesses

137,667 Small Business Employees
44.5% of Employees

\$4.8 billion Small Business Payroll
39.5% of Payroll



Number of Self-Employed
(Census Bureau ACS, 2018)



District Total: 31,129

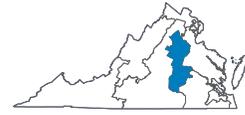
Employer Businesses, Employment, and Payroll by Industry (Census Bureau SUBS, 2017)

Industry	Employer Businesses		Employment		Payroll (\$1,000)	
	Small	%	Small	%	Small	%
Other Services (except Public Administration)	2,178	98.2	12,079	92.4	309,405	90.2
Construction	1,845	98.8	13,776	83.5	590,530	75.2
Retail Trade	1,746	89.6	13,220	30.9	374,606	36.5
Professional, Scientific, and Technical Services	1,439	96.6	8,877	72.9	499,399	66.3
Accommodation and Food Services	1,294	93.7	21,648	58.8	326,328	55.8
Health Care and Social Assistance	1,264	93.2	20,988	42.3	819,852	34.7
Administrative, Support, and Waste Management	753	92.4	6,792	49.6	202,150	48.1
Real Estate and Rental and Leasing	667	93.7	2,539	69.3	91,852	65.0
Finance and Insurance	562	88.1	4,693	35.0	270,649	34.6
Manufacturing	548	84.2	12,225	28.8	536,403	25.0
Wholesale Trade	484	83.0	6,164	60.8	301,106	57.4
Transportation and Warehousing	393	83.4	4,362	28.3	173,157	25.8
Arts, Entertainment, and Recreation	260	96.7	2,976	84.5	51,988	83.7
Educational Services	199	93.4	3,967	19.9	94,547	16.7
Information	128	80.0	1,248	26.8	47,178	18.3
Agriculture, Forestry, Fishing and Hunting	69	100.0	194	100.0	6,664	100.0
Management of Companies and Enterprises	38	42.7	1,055	11.1	69,505	10.3
Industries not classified	17	100.0	17	100.0	295	100.0
Mining, Quarrying, and Oil and Gas Extraction	12	80.0	408	88.5	31,610	91.8
Utilities	11	68.8	439	40.4	32,162	34.9
District Total	13,805	93.8	137,667	44.5	4,829,386	39.5

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2020 Small Business Profile

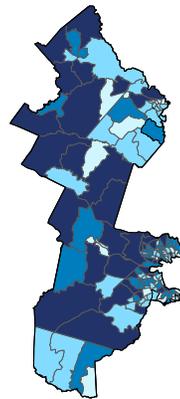
Virginia Congressional District 7



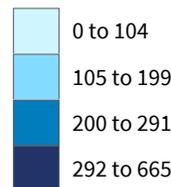
14,630 Small Employer Businesses
93.0% of Employer Businesses

133,942 Small Business Employees
46.3% of Employees

\$5.8 billion Small Business Payroll
40.0% of Payroll



Number of Self-Employed
(Census Bureau ACS, 2018)



District Total: 34,279

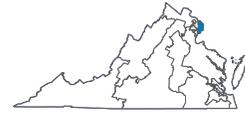
Employer Businesses, Employment, and Payroll by Industry (Census Bureau SUBS, 2017)

Industry	Employer Businesses		Employment		Payroll (\$1,000)	
	Small	%	Small	%	Small	%
Construction	2,213	99.2	15,872	89.7	778,936	85.3
Professional, Scientific, and Technical Services	2,176	95.4	13,664	62.3	925,052	63.2
Other Services (except Public Administration)	1,892	98.0	12,704	85.6	383,303	83.4
Health Care and Social Assistance	1,510	93.7	22,276	53.6	1,039,455	51.1
Retail Trade	1,334	84.1	11,585	25.4	389,620	32.6
Accommodation and Food Services	1,042	91.4	16,798	53.8	274,510	55.0
Administrative, Support, and Waste Management	989	91.0	8,572	42.8	324,460	41.3
Finance and Insurance	761	81.7	4,182	13.6	314,228	11.7
Real Estate and Rental and Leasing	682	92.3	3,570	71.6	210,597	75.8
Wholesale Trade	603	84.5	5,449	49.1	350,559	41.6
Transportation and Warehousing	377	90.8	2,551	47.7	97,194	43.4
Manufacturing	325	93.1	5,595	55.8	250,380	39.8
Arts, Entertainment, and Recreation	272	95.8	4,526	66.0	91,078	77.6
Educational Services	261	94.9	3,348	79.4	98,480	74.3
Information	126	72.0	1,627	20.2	130,540	21.1
Agriculture, Forestry, Fishing and Hunting	55	98.2	180	76.6	7,282	84.9
Management of Companies and Enterprises	46	42.2	744	6.5	62,821	5.0
Industries not classified	22	100.0	28	100.0	1,045	100.0
Mining, Quarrying, and Oil and Gas Extraction	8	80.0	215	88.5	12,694	87.6
Utilities	8	61.5	456	15.6	49,772	15.9
District Total	14,630	93.0	133,942	46.3	5,792,006	40.0

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2020 Small Business Profile

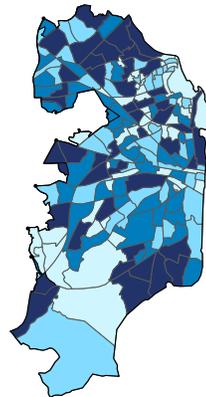
Virginia Congressional District 8



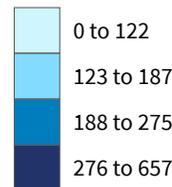
15,327 Small Employer Businesses
93.6% of Employer Businesses

182,879 Small Business Employees
50.0% of Employees

\$11.5 billion Small Business Payroll
46.1% of Payroll



Number of Self-Employed
(Census Bureau ACS, 2018)



District Total: 38,076

Employer Businesses, Employment, and Payroll by Industry (Census Bureau SUSB, 2017)

Industry	Employer Businesses		Employment		Payroll (\$1,000)	
	Small	%	Small	%	Small	%
Professional, Scientific, and Technical Services	3,834	95.9	44,182	45.5	4,290,863	40.6
Other Services (except Public Administration)	2,274	98.0	27,412	82.5	1,797,442	85.2
Health Care and Social Assistance	1,585	94.9	16,683	48.7	880,397	51.9
Accommodation and Food Services	1,445	92.4	24,344	58.4	536,643	56.2
Retail Trade	1,246	84.5	11,242	30.5	437,545	36.5
Construction	1,185	98.4	11,205	82.1	690,714	76.1
Administrative, Support, and Waste Management	890	89.6	15,262	42.3	702,949	39.9
Real Estate and Rental and Leasing	694	90.6	4,651	55.2	284,946	48.2
Finance and Insurance	427	83.9	3,946	38.1	485,354	40.8
Educational Services	373	93.2	6,492	62.8	277,070	59.1
Wholesale Trade	359	87.3	3,515	63.2	233,942	65.9
Information	295	82.6	4,284	36.2	427,382	34.2
Transportation and Warehousing	261	85.9	2,682	26.6	112,012	16.2
Arts, Entertainment, and Recreation	238	93.7	3,017	49.8	96,078	63.2
Manufacturing	209	94.6	2,953	82.1	141,049	78.8
Management of Companies and Enterprises	47	44.8	983	21.7	99,970	17.3
Industries not classified	29	100.0	17	100.0	791	100.0
District Total	15,327	93.6	182,879	50.0	11,495,556	46.1

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2020 Small Business Profile

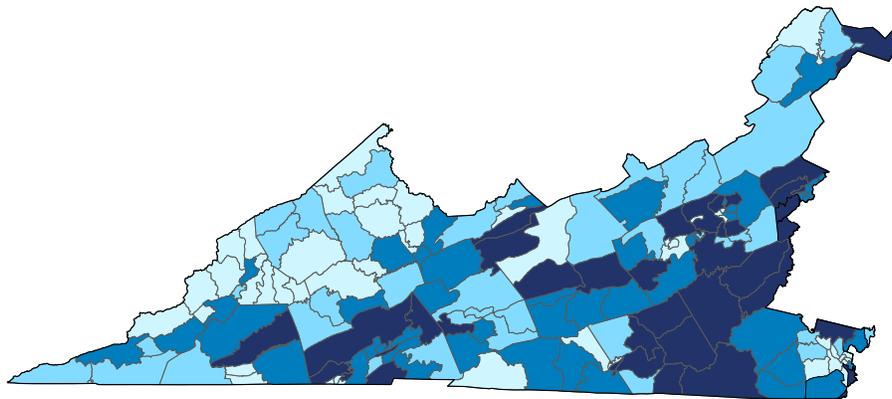
Virginia Congressional District 9



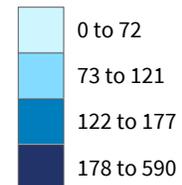
10,385 Small Employer Businesses
93.8% of Employer Businesses

98,547 Small Business Employees
48.2% of Employees

\$3.2 billion Small Business Payroll
42.2% of Payroll



Number of Self-Employed
(Census Bureau ACS, 2018)



District Total: 22,643

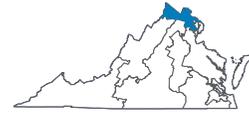
Employer Businesses, Employment, and Payroll by Industry (Census Bureau SUBS, 2017)

Industry	Employer Businesses		Employment		Payroll (\$1,000)	
	Small	%	Small	%	Small	%
Other Services (except Public Administration)	1,693	98.4	8,121	93.5	190,767	91.4
Retail Trade	1,476	90.7	12,224	36.4	324,778	40.8
Construction	1,114	98.8	7,265	91.3	285,340	89.7
Health Care and Social Assistance	1,060	93.2	15,124	41.2	544,384	34.5
Professional, Scientific, and Technical Services	1,055	96.1	5,966	77.7	288,189	76.9
Accommodation and Food Services	850	91.6	13,719	56.5	190,402	57.2
Manufacturing	510	84.7	12,385	31.0	473,420	23.9
Transportation and Warehousing	436	91.0	3,069	47.8	119,325	43.7
Real Estate and Rental and Leasing	413	92.6	1,461	71.7	45,900	66.6
Finance and Insurance	406	90.6	3,402	59.4	148,525	53.3
Wholesale Trade	406	84.4	4,340	53.6	191,400	46.6
Administrative, Support, and Waste Management	401	90.3	3,506	45.2	97,428	48.4
Arts, Entertainment, and Recreation	180	97.8	1,885	97.6	35,723	94.1
Educational Services	122	98.4	2,358	80.8	78,925	75.1
Information	118	79.2	1,349	36.3	53,418	31.4
Agriculture, Forestry, Fishing and Hunting	87	100.0	524	100.0	15,763	100.0
Mining, Quarrying, and Oil and Gas Extraction	72	81.8	1,340	33.8	73,086	26.8
Management of Companies and Enterprises	25	58.1	398	27.0	36,361	41.3
Industries not classified	18	100.0	16	100.0	300	100.0
Utilities	7	53.8	95	11.3	5,287	7.0
District Total	10,385	93.8	98,547	48.2	3,198,721	42.2

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2020 Small Business Profile

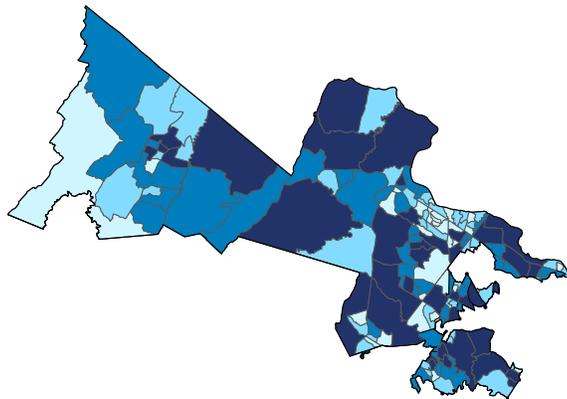
Virginia Congressional District 10



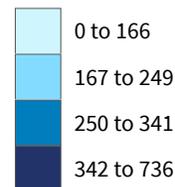
18,855 Small Employer Businesses
94.5% of Employer Businesses

176,490 Small Business Employees
49.9% of Employees

\$9.8 billion Small Business Payroll
45.3% of Payroll



Number of Self-Employed
(Census Bureau ACS, 2018)



District Total: 41,558

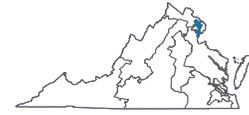
Employer Businesses, Employment, and Payroll by Industry (Census Bureau SUBS, 2017)

Industry	Employer Businesses		Employment		Payroll (\$1,000)	
	Small	%	Small	%	Small	%
Professional, Scientific, and Technical Services	5,325	97.7	38,496	51.6	3,459,447	49.8
Construction	2,200	98.6	21,243	79.8	1,250,943	71.5
Other Services (except Public Administration)	1,864	98.0	14,544	88.2	519,916	82.9
Health Care and Social Assistance	1,768	95.1	18,347	49.4	893,229	47.9
Retail Trade	1,325	82.5	12,429	29.9	476,514	37.6
Accommodation and Food Services	1,281	91.9	18,674	54.0	373,454	51.0
Administrative, Support, and Waste Management	1,190	94.1	16,155	57.6	705,520	58.2
Real Estate and Rental and Leasing	852	94.2	2,779	60.8	181,141	66.0
Wholesale Trade	589	85.4	6,221	63.3	417,533	60.5
Finance and Insurance	495	84.5	3,181	29.8	262,099	24.1
Transportation and Warehousing	486	86.5	4,098	23.6	208,093	25.8
Educational Services	429	97.7	5,004	63.8	157,298	63.8
Manufacturing	380	89.0	6,375	35.7	303,374	21.5
Arts, Entertainment, and Recreation	333	95.4	3,508	57.2	76,664	22.3
Information	279	82.1	3,895	29.5	354,633	22.2
Management of Companies and Enterprises	51	46.4	1,001	15.3	78,974	12.8
Agriculture, Forestry, Fishing and Hunting	44	100.0	205	100.0	8,056	100.0
Industries not classified	18	100.0	23	100.0	572	100.0
Utilities	8	66.7	66	19.8	5,312	16.5
Mining, Quarrying, and Oil and Gas Extraction	6	85.7	246	85.4	20,034	85.2
District Total	18,855	94.5	176,490	49.9	9,752,806	45.3

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2020 Small Business Profile

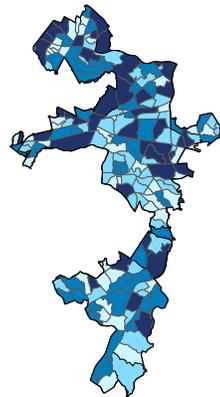
Virginia Congressional District 11



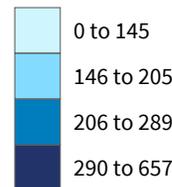
16,824 Small Employer Businesses
93.4% of Employer Businesses

191,483 Small Business Employees
42.9% of Employees

\$13.4 billion Small Business Payroll
37.4% of Payroll



Number of Self-Employed
(Census Bureau ACS, 2018)



District Total: 36,289

Employer Businesses, Employment, and Payroll by Industry (Census Bureau SUBS, 2017)

Industry	Employer Businesses		Employment		Payroll (\$1,000)	
	Small	%	Small	%	Small	%
Professional, Scientific, and Technical Services	4,960	95.8	63,495	45.3	6,242,529	42.8
Health Care and Social Assistance	2,115	95.7	24,224	51.0	1,318,408	48.4
Other Services (except Public Administration)	1,774	98.1	15,046	88.7	687,166	86.9
Construction	1,474	98.6	9,045	67.4	552,523	58.2
Accommodation and Food Services	1,239	92.4	16,509	47.7	332,040	46.4
Retail Trade	1,089	79.0	11,464	28.0	452,733	35.0
Administrative, Support, and Waste Management	872	89.7	14,388	40.7	782,010	39.1
Real Estate and Rental and Leasing	734	91.9	3,380	44.2	276,195	51.3
Finance and Insurance	693	84.1	6,400	25.6	687,728	22.4
Educational Services	438	96.3	6,605	85.4	293,934	77.3
Information	395	77.8	9,018	26.8	1,050,171	22.4
Wholesale Trade	354	83.3	2,969	31.5	260,795	19.9
Transportation and Warehousing	240	91.6	1,849	48.4	104,460	56.4
Arts, Entertainment, and Recreation	235	91.8	2,687	33.4	73,856	31.3
Manufacturing	203	95.8	2,120	73.8	118,647	60.7
Management of Companies and Enterprises	58	36.9	2,134	11.4	175,604	8.2
Industries not classified	15	100.0	13	100.0	377	100.0
Utilities	4	44.4	10	2.0	483	1.0
District Total	16,824	93.4	191,483	42.9	13,423,683	37.4

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